

# HOME-DESIGNER AND ARCHITECT MAGAZINE

APRIL 2016



**Reynaers at Home:** Optimistic signals abound in 2016  
**Amendoeira Golf Resort:** Set up home in the Algarve  
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## CONTACT US

|                |                     |               |                                                                                                |
|----------------|---------------------|---------------|------------------------------------------------------------------------------------------------|
| Tony Little    | Publishing Director | 01843 595 818 | <a href="mailto:tony@homedesignerandarchitect.co.uk">tony@homedesignerandarchitect.co.uk</a>   |
| Shane Mitchell | Publication Manager | 01843 581364  | <a href="mailto:shane@homedesignerandarchitect.co.uk">shane@homedesignerandarchitect.co.uk</a> |
| Jenna Burridge | Editor              | 01843 595818  | <a href="mailto:jenna@homedesignerandarchitect.co.uk">jenna@homedesignerandarchitect.co.uk</a> |

## New UK fund to drive up energy efficiency

**Lloyds Bank in the UK has launched a new green fund to help owners of commercial property improve energy efficiency as New York City Council also pass laws aimed at increasing sustainability**

A new £1bn (€1.28bn, \$1.43bn) fund launched by London-based Lloyds Bank will offer discounted loans to real estate companies to help reduce carbon emissions.

Lloyds claimed that over the lifetime of the fund it could help save as much as 110,000 tonnes of carbon, which is more than the output of 22,000 homes. Lloyds and Trucost, an environmental data expert, have worked together to set a benchmark test to assess the amount of carbon emissions a building is designed to reduce.

Property owners interested in cheaper loans from the fund have to undergo the test. The better they perform in the test, the better the rates they will be granted. The maximum discount on an interest rate is up to 20 basis points below Lloyds's agreed rate on new loans which are at least £10m.

Buildings are responsible for almost 40% of energy consumption and 36% of carbon emissions in the UK.

The bank said the move will motivate builders to improve the energy efficiency at its buildings. It also hoped that this will create demand from investors for green bonds and other sustainable fixed income products for the UK market.

John Feeney, global head of commercial real estate at Lloyds Bank, expects a typical loan issued by the fund could range between £50m and £100m. "Environmental issues have come up the agenda so quickly and what it comes back to is that more and more capital is coming from sovereign wealth funds, or pension funds, and they're under pressure from people who invest in those, or their citizens, to do

more in an environmental sense," Feeney said.

While Lloyds's property lending portfolio including development loans is eligible for the discounts, Feeney said it would be more suited to companies seeking to refurbish building constructed in the 1980s. He added that the fund provides "an extra incentive – a club that clients want to join".

The launch of the new fund comes at a time when the green component has become a priority for major commercial property investors. Land Securities, one of the largest commercial property companies in the UK and a member of the FTSE 100, recently said that it was committed to buying only renewable energy for its buildings.

Caroline Hill, the company's head of sustainability, said: "Being able to demonstrate the reduced environmental impact of our buildings will help attract the right customers to our properties."

The news comes at the same time that New York City Council passed two laws that amend the city's current LEED law, strengthening existing sustainability requirements and introducing new measures that will make NYC-owned buildings among the most efficient in the country. Most new city buildings and major retrofits will now need to achieve LEED Gold and cut energy use in half.

The city has established the first data-driven energy targets in the USA – a new type of metric that many experts think will be necessary to achieve 80% carbon reductions by 2050.

The impact of this legislation will extend far beyond the city's vast municipal portfolio, which amounts to 5% of the city's building stock. New York's designers and builders will need to create a new generation of hyper-efficient buildings that will ultimately advance building practice in the city's private sector as well, and have worldwide implications given the international reach of many NYC firms.

## Hertsmere House by HOK

**Members of Tower Hamlets' Strategic Development Committee have approved plans for the redevelopment of Hertsmere House on West India Quay in London's Canary Wharf.**

HOK's design of the 67-story tower provides 861 high-quality, private and affordable homes in a new landmark development. A separate, linked development will provide 60 more affordable homes in Limehouse.

At 789 feet tall, the building will be Western Europe's tallest residential tower. The petal-shaped design will create an architecturally unique, visually striking addition to London's skyline.

The Hertsmere House development includes significant public realm and landscaping improvements alongside shops and cafes that will revitalize West India Quay in Canary Wharf.

The building will feature communal amenity pavilions including glass winter gardens, landscaped roof terraces, public open spaces, and carefully designed external and internal children's play areas that have rooms for music, interactive games and graphics.

As part of the proposal, Greenland Group will deliver 30 percent affordable housing, including affordable homes at Hertsmere House, Dalgleish Street in Limehouse and an additional \$27.2 million contribution to the London Borough of Tower Hamlets, ring-fenced for affordable housing. Greenland Group will also make an additional \$30.1 million contribution through Community Infrastructure Levy and Section 106 contributions.

Greenland Group aims to start on both sites later this year and to complete the developments by 2020.



## BDP gets the go-ahead in Liverpool



### A project that will revolutionise the student experience and the physical shape of Liverpool John Moores University

Liverpool John Moores University (LJMU) was granted planning permission on 8 March for the university's new £100m flagship building on Copperas Hill. BDP won the design commission to refurbish the former Royal Mail Centre close to Lime Street Station in Liverpool, UK in July 2014.

Commenting on the project architect director Sue Emms of BDP said: "Copperas Hill will be transformed into a friendly, student-centred hub providing a highly visible focus for the university. A walkway will encourage the public to walk through the building creating an attractive route from Lime Street to the Knowledge Quarter allowing the public to connect directly with the university. A new central atrium creates a spiritual heart and a sense of place within the building and learning terraces step up uniting all levels, users and activities. The terraces will animate the building externally and connect the city park at ground level to a sky garden on the roof. The highly glazed building will showcase LJMU and be transparent, open and connected. Copperas Hill will be a new destination in the city and create a vibrant heart for the university."

The five storey building will be expanded to include two mezzanine floors and use of the roof for sports and recreation. It will house the university's library, restaurants and retail space, and student zones will be created around the building to accommodate different working methods, including quiet spaces and areas for creative and collaborative working.

A flexible central teaching unit will include a variety of lecture theatres, as well as general teaching spaces, seminar rooms and IT suites. The building will also be home to the Students' Union, providing a central location for its administrative functions, as well as enabling easy access to the facilities for its clubs and societies.

LJMU Vice-Chancellor, Professor Nigel Weatherill, commented: "Sometimes the term transformational is overused but the impact of the new development at Copperas Hill cannot be overestimated. Importantly for LJMU it will revolutionise the student experience and the physical shape of the university but it will also have a highly positive effect on the city itself."

Building contractors, Lendlease are already on site undertaking enabling works and during May will remove the exterior of the former Royal Mail sorting office to expose the internal frame, which will then form the basis of the new structure. It is expected the new building will be open for use at the start of the academic year 2018.

## RIBA North East Shortlist Announced

A few days ago, RIBA North East announced that it has shortlisted eleven new and exciting projects which will compete for a coveted RIBA North East Award in April.

Over the coming weeks leading up to the ceremony, RIBA's judging panel will be stopping by at a host of the North East's highest quality buildings in the hope of finding the region's best. Buildings are marked against a number of criteria from interior design to environmental performance. Properties selected vary widely and include: a redevelopment still in its infancy which will house Blyth Workspace, and the new Ashington Community and Leisure Centre at the heart of Ashington town centre's strategic regeneration.

Alongside the much-revered Building of the Year Award, the shortlist will also produce a Small Project of the Year Award for a project costing less than £500,000. The jury panel will also be on the lookout for Project Architect of the Year, which is awarded to the architect who stands out as having significantly contributed to an award-winning project. Several North-East based architects are vying for the prize with a range of period, Grade II Listed developments, though they face stern competition Edinburgh-based, Sutherland Hussey Harris's Edge Hill home renovation.

Accolades are available for buildings in the UK by RIBA Chartered Architects and International Fellows. The RIBA North East award winners will be announced at an evening event at As You Like It in Newcastle upon Tyne on Friday 22nd April 2016.

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## Frandsen Project Lighting Fixtures

**Northern Lights:** Custom manufacturer Frandsen Project debuts its collection of plug-and-play fixtures.



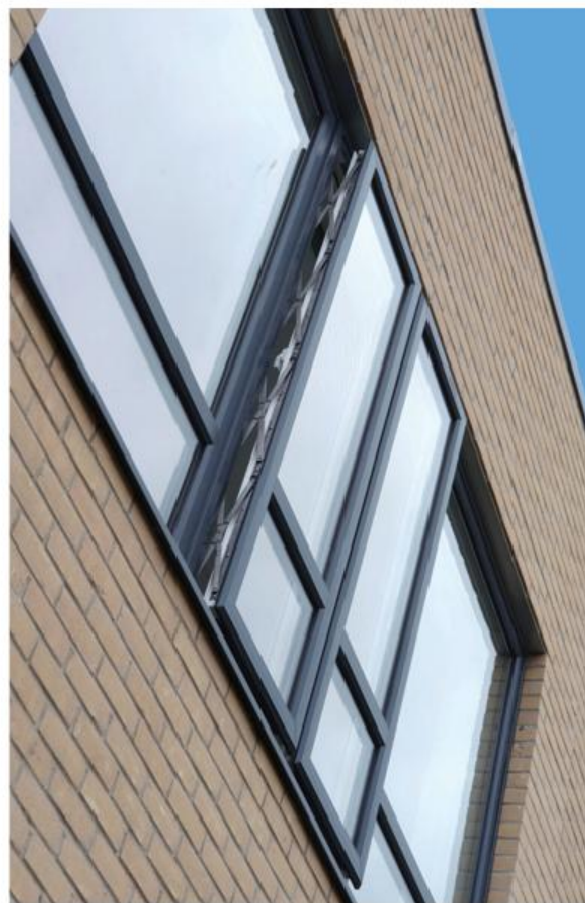
For 40 years Frandsen Project has been one of the hotel industry's top lighting sources, designing, developing, and manufacturing stylishly classic fixtures for boutique lodgings such as W Paris, CitizenM New York, and Tivoli Hotel Copenhagen. Yet despite such success, few outside a rarefied circle know the Danish company behind these works of light. To remedy that situation—as well as make its designs available to a much wider market—Frandsen Project has launched rewired, a line of readymade fixtures.

"Our goal is to produce contract-quality pieces for both the contract and retail markets," says director Thomas Hansen of the collection, which debuted in Europe in January. (U.S.-compatible fixtures should be available this month.) Initial offerings comprise colorful aluminum pendants, Modernist sconces, and linear floor lamps. The company plans "to continuously introduce new rewired products in all lighting categories," says Hansen, noting that all the components are sourced locally or in neighboring countries.

In addition to in-house talent, designers include Danish architects Friis & Moltke, who created new lights for the line and leased to it the rights to their earliest works: the FM1954 Classic series, developed in the mid-'50s.

Rewired fixtures are available to the trade and public through select showrooms and stores, including Conran London. "We are proud to be among the few Danish design brands that actually produce our products in Denmark," says Hansen. "With rewired, we'll be able to introduce them to more consumers worldwide."

## Interframe REHAU TOTAL 70



**Demonstrating once again that the REHAU TOTAL70 truly is a 'complete PVC-U system', Devon based fabricator Interframe has for the first time manufactured innovative, parallel-hinged sliding windows using only REHAU TOTAL70C chamfered profile.**

The windows, which were installed at the newly opened Steiner Academy in Exeter, were specified because they could provide almost twice the free airflow of standard top hung or casement windows and could deliver a greater number of air changes per hour.

At Steiner Academy, the windows were specified by architects AHR Global in Bristol. Trade fabricator Interframe had impressed AHR on a previous new build school scheme in Devon and on this project they were closely supported by REHAU who worked with them to come up with a practical and cost effective window solution which could deliver the free air flow required in openings up to 2100mm high.

A key benefit of parallel windows is that they don't impact on the look of a building's façade and maintain a consistent reflective view, with low G-value glass used to reduce solar gain. At Steiner Academy, all of the 150 plus windows, doors and screens installed were also coloured in a contemporary looking smooth RAL 7016 grey foil.

## Edinburgh Suburban Home Gets Geometric Glass Makeover

A suburban Edinburgh home has enjoyed a makeover of epic proportions as David Blaikie Architects complete an eye-catching angular extension that doubles the size of the existing property with the provision of brand new amenity space including a kitchen and dining area. There's even room for a new first floor bedroom.

The double height extension at the home in the Blackhall area of the city has been designed to maximise available sunlight with work seeing a signature glazed addition built out into and cantilevering over the garden at a length of 50m. Light is captured through the steep slope of the ceiling plane which leads up to redeveloped attic space.

The project had to be finished with reclaimed slate because of budgetary constraints with thermally modified timber cladding used to develop the walls and roof. Glazing was further maximised with minimal use of steel frame.

David Blaikie Architects said in a statement that to satisfy planning overshadowing policies it had to dynamically model large volumes of the project. The extension, which is visible from the street, enjoys reflex angles to give order to the plan form while key views are addressed from the entrance door. This extends through the living space and down to the extensive 50m rear garden space, providing a good sun angle too. The frameless glass soars 5.1m in height with glazed corner cantilevers helping the home really stand out when passers-by see it from the street.

The design also took into consideration shielding the family from the elements while providing privacy from neighbours with the timber clad north wall and slate covered roof accomplishing this. The garden is enhanced, as is its views, with the expanse of glass providing a welcoming stage for the sun and the picturesque surroundings.



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BLANCO UK, under the leadership of new MD, Simon Hart, is focussing on

perfection of all above the countertop. The nine, stunning new induction hobs will be displayed at kbb Birmingham, along with the rest of the BLANCO UK portfolio.

Also on show will be BLANCO UK's Subline 500-IF SteelFrame sink with a flat IF. The Silgranit bowl has an extra-flat, modern stainless steel frame and showcases the innovative material mix of granite and stainless steel. Thanks to the IF rim, Subline SteelFrame can be installed from above the counter.

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**SureCav introduced its new product SureCav25, a revolutionary building product that provides the solution to several building design issues. This new addition to the SureCav50 panel, which has been a trusted building product since 2004, is 100% recycled, polypropylene panel that forms the cavity.**

Designed ideally for brick, stone and all other masonry finishes, the product can be installed with either traditional build or timber frame construction. One of the benefits of SureCav25 is to increase the space for extra insulation, satisfying the demand for lower U-Values.

With building regulations demanding ever lower U-Values, a new version of SureCav was required for cavity construction. Architects and developers frequently wonder how to sensibly achieve a U-Value of 0.18 W/m<sup>2</sup>K or less in a standard 100mm cavity yet, still maintain the essential air gap, protect the cavity from wind-driven rain and maintain a mortar free environment.

SureCav25 was designed to enable builders & developers to lower U-Values by allowing a minimum cavity width of 25mm, allowing more

insulation to be installed in the cavity while guaranteeing a protected non contaminated cavity. The success of SureCav50 in the building of natural stone dwellings has proved the demand for guaranteed clear cavities SureCav25 now means a 25mm minimum width cavity can now be used in brick and block rendered build allowing extra insulation thus lowering U Values.

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Building on the success of its world-first Integrated Doors, which won a prestigious 2015 Red Dot Design Award for 'innovation in form and function', Centor is launching a much anticipated Sliding option to provide the very best in inside-outside living.

"At Centor, we believe the world is beautiful and everything we do is designed to achieve the best possible connection with the world outside by giving homeowners beautiful products that allow them to control their living environment without compromise," says Centor Europe General Manager Peter Watkins.

The narrow framed sliding panel of the new Centor Integrated Sliding Door aligns with a frameless fixed panel to provide a greater

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An insect screen is built into the jamb to protect the home from flies, mosquitoes and moths, and this can be effortlessly moved aside to give unobstructed access between inside and out. A light-filtering or blackout shade is housed in the opposite jamb, and can be extended across the entire opening to give protection from harsh sunlight or to offer privacy, elegantly providing complete versatility all year round.

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"Our Integrated Doors fill living spaces with light and air in the summer months, while also offering protection from strong sunlight and insects," explains Peter. "At night, an integrated blackout shade can offer complete privacy and also act like another layer of glazing, keeping homes warmer. When they're not in use, these insect screens and shades completely vanish, keeping interiors clutter-free so you can appreciate the beauty of your outside space."

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**I**ncreasing numbers of architects say that personal connections are the best way to secure a job when starting out, a new survey from Reynaers at Home has found.

This year's survey of architects saw 41% of respondents citing attending university as most useful for their first architectural job, compared to 48% of respondents in the previous Reynaers at Home survey in 2013.

However personal connections were cited by 28% of architects this year, opposed to just 14% in 2013. Work experience appears to have dropped slightly in importance, with only 23% of architects citing this as the most useful in securing their first architectural position, compared with 29% in 2013.

In Reynaers at Home's latest national survey of industry trends, architects also cited eagerness, determination, design skills and talent as useful attributes to get their first job.

While an impressive 61% claim that they knew they wanted to be an architect from birth, the career choices for many initially started down entirely different paths.

Pilot and footballer were the most commonly shared dream by architects when they were children, followed by artist. Other professions that captured the imagination of UK architects included rock stars, park wardens, bin men, spies, professional surfers and even a knight.

Marketing Manager of Reynaers

Rebecca Cope said: "The best way to get a job in architecture is from a university education, but our research shows that there are other key personality traits that may be required to get into architecture as a profession, such as a determination and strong self-belief.

---

**“**  
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**”**

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"We invest our time in a programme of university lectures throughout the year to help future architects and give them a taste of how we might be able to help with practical experience. The students we talk to can see how the theory works in practice and the programme helps to develop their understanding of contemporary window and door technology as they embark on their career in architecture."

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The UPM ProFi Design Deck range gives outdoor living a fresh and modern feel. Renowned designers from around the world have been inspired to work with the wide colour range and clean looks. The Design Deck range includes UPM ProFi Deck 150 which offers high impact and scratch resistance, a reversible profile, a closed surface for low maintenance and Lignin-free colour durability. Plus, it is also manufactured using more than 50% recyclable materials.

Richard Mosson, James Latham's Group Cladding and Decking Manager commented, "The WPC decking market in the US is currently worth \$1.6 billion and is set to grow to \$3 billion by 2020 which is enormous and here in the UK we are seeing its popularity growing all the time both in the commercial and residential sectors as the market comes to appreciate not only the low maintenance benefits but also the long term cost advantage."

He continued, "The quality of the UPM ProFi Deck range is exceptional. Long-life and ultra-low maintenance has been engineered into the product, plus, due to the innovative use of recycled materials – some of the range is made using up to 95% – it has won several international awards, with the product making a major contribution to reducing traditional landfill and incineration which is really important to James Latham."

For more information on these and Latham's full range of products please phone 0116 257 3415, e-mail [marketing@lathams.co.uk](mailto:marketing@lathams.co.uk) or visit [www.lathamtimber.co.uk](http://www.lathamtimber.co.uk)



# Vineyard selects MC2000 Platform Lift

It was the vision of farmer Martin Vickers 30 years ago to plant a vineyard that would one day match continental sites. Today, at Halfpenny Green Vineyards, a few miles West of Dudley, 30 acres of vines are managed by Martin, producing award-winning wines crafted by his son Clive. A family business, the acclaimed shop, restaurant, deli and tea room are run by Clive's wife Lisa, and offer a great day out for visitors.

When the Vineyard was thinking of expanding the shop area of the business, Invalifts were called in to offer expert advice on how disabled access could be fully achieved. The main issue was a significant floor level discrepancy between the new area and the older shop area and the new area was also to have an upper floor accessed by new stairs.

Invalifts recommended the MC2000 platform lift with an open through configuration. The 1250mm x 1590mm standard sized unit ensured that the platform size was fully compliant to Part M of Building Regulations and the Equality Act. To let as much light pass into the shop they offered a partially glazed shaft and glazed doors. The ground floor door into the existing shop was fitted with a hidden door closer, as there was an existing beam that the client wanted to retain and a standard closer would have fouled the beam. The whole unit was mounted directly on to the concrete floor and a small chequer plate ramp was fitted at the lower ground floor door in lieu of the 60mm pit. The whole installation took just 3 days to complete.

The final product blends beautifully with the new overall decoration, helping to bridge the new with the old. The use of glass has let light come into the area and has ensured that older beams are not hidden but rather shown and highlight the architecture of the original building. The new lift is used by the disabled, elderly and parents with push chairs to gain access to all levels of the shop.

To see a short video of this lift and installation, or to find out more about the MC2000 platform lift, visit the website at [www.invalifts.com/mc2000](http://www.invalifts.com/mc2000) and click 'Watch the Product Video.' Alternatively, you can give Invalifts a call on 0845 468 2543 and speak to one of their friendly experts.



# Platform Lifts

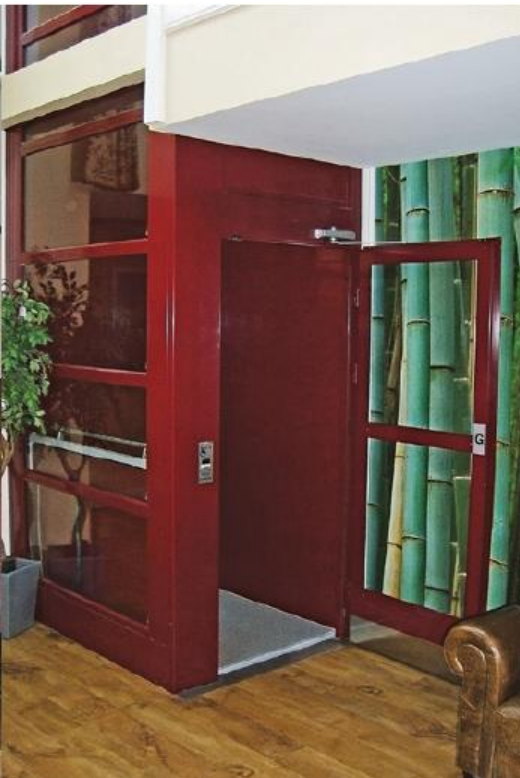
Our range of platform lifts includes the **MC2000 lift** (right) - a high quality enclosed platform lift with a unique chain drive, and the option of glazing on all 4 shaft sides.

With a fantastic guarantee, and small footprints available, this is a premier platform lift.

We also offer stair platform lifts and a range of platform lifts for both internal and external use.



Tel: 0845 4682543  
Web: [www.invalifts.com](http://www.invalifts.com)





# WHAT IS SOUS-VIDE

## HOW DOES IT WORK AND WHAT ARE THE BENEFITS?

**S**ous-vide is French and the English translation means "under vacuum". The theory for the sous vide process was first discovered in 1799. It was then re-discovered in the mid 1960's and developed into a method for industrial food preservation. It wasn't until 1974 when a French chef and university food scientist found that whilst using Sous-vide for foie gras, the product kept its original appearance without losing excessive amounts of fat. In fact its appearance, and its texture and taste were actually enhanced.

### BENEFITS OF USING THE SOUS VIDE COOKING PROCESS IN YOUR HOME.

- Sous-vide is a cooking technique which offers consistent perfect results to home chefs who are passionate about cooking.
- It is a method of cooking food in airtight vacuum pouches in a water bath for at an accurately regulated temperature which is much lower than the temperature normally used in conventional cooking methods.

- The big advantage is that food prepared by sous-vide keeps its qualities longer than food prepared in the conventional way. A key benefit is that the vacuum pouch creates a fully humid environment that effectively braises the food, so ingredients cooked this way are noticeably juicier and more tender than cooking via conventional methods.
- The food cannot get hotter than the temperature of the water bath it is in. Whereas in conventional high heat cooking, such as oven roasting or grilling, the food is often exposed to heat levels that are much higher than the desired internal cooking temperature and the food must be removed from the high heat prior to it reaching the desired cooking temperature. If the food is removed from the heat too late, burning occurs, and if it is removed too early, under-cooking results. Cooking using the sous vide process, eliminates all this.

### STEP BY STEP PROCESS FOR SOUS VIDE COOKING

- First dry, or wet cure or marinade the food you wish to cook via the sous vide process.
- Place the product inside the vacuum pouch and vacuum seal using the Henkelman Micro Jumbo vacuum packer.
- Pre-heat your Windsor Home water bath and place the vacuum pouch in and set the time/temperature at the desired final cooking temperature. By cooking the product in the water bath, overcooking is completely avoided. Precise temperature control and uniformity of temperature has two other big advantages. First, it allows you to cook food evenly all the way through. There will be no more dry edges and rare centers. Secondly, you get highly great results consistently. If you are cooking red meat, it emerges from the bag juicy and pink every time.
- Remove the vacuum pouch and cool in a bowl of ice.
- Food cooked sous vide doesn't brown, but a simple sear adds that traditional caramelized flavor which can be done in a pan, on a griddle or with a blowtorch.

For further information, please contact Mike Bass or Joe Spicer at Henkelman UK on: 0800 988 7033 or enquire via our website: [www.henkelman.co.uk](http://www.henkelman.co.uk) or via e-mail to: [sales@henkelman.co.uk](mailto:sales@henkelman.co.uk) quoting HDA2016 as the reference.

# LET'S GET PROFESSIONAL COOKING AT IT'S MOST REFINED

Many professional kitchens and top chefs  
enjoy cooking via the sous vide method.  
**NOW AVAILABLE IN YOUR OWN HOME**

- Seals in all the flavour
- Slow cooking making the food moist and succulent
- Precise controlled temperature
- Marinating made easier and more effective
- No over-cooking or burning
- Extends shelf life of food



**Micro Jumbo + WSV Home**  
Vacuum Packer      Cooking Bath

**ONLY £998 +VAT**

Saving of £81 compared to vac packer  
and water bath being bought individually

What is sous vide cooking? Firstly the prepared marinated/seasoned food is put in a vacuum bag and sealed by the vacuum packer. It is then immersed in the water bath and cooked slowly and gently in water at a precisely controlled low temperature.



WSV Stir2



WSV 14



WSV 28

**Tel: 0800 988 7033**

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# Set up home in the Algarve

**Amendoeira Golf Resort, located in central Algarve near the historic town of Silves, opened in 2011 and like many of its Algarve counterparts, it has been extremely popular with British holiday makers as well as second home buyers attracted by the range of properties on offer.**

Just a short 35 minute drive from Faro airport, the beauty of this complex hits you upon arrival and instantly had me intrigued as to what this hillside paradise had to offer. The drive from the gates to the clubhouse gives you the first glimpse of the resort's various facilities and a true sense of the enormity of the complex.

The Amendoeira Clubhouse stands proudly as the centre piece of the resort featuring both the resort and golf receptions.

It is certainly hard to come to the Algarve and not give golf a go and Amendoeira is no exception with their Oceânico Faldo course and Oceânico O'Connor Jnr. Course, which have been sensitively integrated into this beautiful landscape.

The top 100 European ranked Oceânico Faldo Course is hugely popular amongst golfers from the UK and further afield. Designed by Sir Nick Faldo the course is certainly a challenging par 72. It has a slightly different feel to it trimmed by cacti and ancient olive trees ensuring that careful positioning is certainly needed to have a chance of scoring well.

Its neighbouring O'Connor Jnr course is another testing 18 hole layout. Not as tricky as the Faldo course but still its high number of water features require a skilled approach in order to get round with a score you would be happy with. Even if you do end up in the water or woodlands, you will still enjoy getting round this course due to its layout and peaceful nature.

Amendoeira's other golf offering is the Oceanico Academy Course, the par 3 floodlit 9 hole course offers up a fun challenge that can be completed in around half an hour. People of all ages and ability can enjoy getting round the course, whilst it is easy to see why pros use it to perfect their vital short game.

Having given golf a go, I set about further exploring the very reason fellow Brits are setting up home in this resort, starting with the array of accommodation.



# at Amendoeira Golf Resort

The residential complex comprises of spacious two bedroom apartments, two bedroom apartments with mezzanine and luxurious three, four and five bedroom villas. The influence of Moorish architecture with cool, tiled courtyards, graceful arches and secluded terraces is allied to a comprehensive range of modern amenities, including quality finishes, fully fitted kitchens, air conditioning, under floor heating, electric shutters on the windows and a security system. Additionally there is underground parking with lift access from the basement to each floor. These luxury villas have ensured that Amendoeira has been shortlisted for a World Travel Award as Portugal's Leading Villa Resort this year.

The apartment villages are surrounded by luxuriant landscaped gardens each served by a communal pool, while villas boast generous sized plots, lush landscaping and a private swimming pool. The majority of all properties enjoy fabulous views over the golf courses.

Prices for a two bedroom apartment of 108 sqm with 23 sqm of terraces start from €250,100 whilst a four bedroom villa of 432sqm with 265sqm of terraces starts at €1,267,500.



Owners can make use of the two championship golf courses, club house with restaurant, bar and golf shop as well as the Amendoeira Sports Club complete with gymnasium, tennis courts, 5-a-side football pitches and the hugely impressive FIFA approved 11 a side pitch.

Guests and home owners alike can use Amendoeira Resort as a base to explore one of Europe's most delightful locations. The Algarve region of Portugal is blessed by a superb climate, a spectacular coastline with miles of sandy beaches, intimate coves and rocky headlands. It offers a lifestyle like no other, where bustling cosmopolitan resorts contrast with the leisurely pace of a land where life is unhurried.

The district of Silves in which Amendoeira is based is a town steeped in history, as it was the capital of the Algarve during Moorish times and became a

prosperous town, rivalling Lisbon as a centre of culture. The resort is also in close proximity to Armação de Pêra, a popular town with many bars, restaurants, beaches and other amenities.

Whilst in the Algarve you will be treated to some of the finest seafood in Europe – be certain to make space for a traditional seafood platter with plates and plates of shell fish cooked every which way adjourning the dining table over the course of a long and enjoyable dinner.

But to really have a true taste of the Algarve is to enjoy their famous cataplana. This seafood dish is also the name of the special cookware used to prepare it, which is traditionally made of copper and shaped like two clamshells hinged at one end, sealed using a clamp on either side of the assembly. Better still don't just taste it, attend a workshop such as at Tertulia Algarvia that gives you the opportunity to cook the famous dish under the watchful eye of the lovely

Margarita, before sitting down to enjoy the fruits of your labour amongst friends. Easy to cook the recipe sees a host of fresh vegetables, herbs and an array of fish steam in the cataplana over the course of approximately half an hour – a great Algarve experience not to be missed.

The food is tremendously washed down by Algarve wine, a region that's wine has had its criticism in the past but is now certainly bucking that trend picking up international awards the world over with wines such as João Clara leading the way. In fact whilst staying at Amendoeira a trip to Quinta João Clara located in Vale de Lousas, Alcantarilha is well worth it, to learn more about their glorious wines from the manageress of the estate, the passionate and knowledgeable Edite Alves.

Back at Amendoeira, the impressive club house offers its own plentiful a la carte menu across its lounge, bar and restaurant with large outdoor terraces overlooking the golf courses. The Garden Deck also serves breakfast daily and is an ideal location for standalone events.

Due to the stunning accommodation, array of facilities and high level of service at





Amendoeira Golf Resort it is clear to see why so many Brits are flocking here, with many purchasing their own slice of the Algarve. The resort can cater for all interests and with so many great attractions and amenities on its doorstep, Amendoeira is the perfect spot to soak up all the Algarve has to offer.



## AMENDOEIRA GOLF RESORT

### Fact Box

Amendoeira Golf Resort, Morgado da Lameira,  
CX Postal 361-L, 8365-302 Alcantarilha, Algarve  
- Portugal

Telephone: +351 282 320 820

[www.amendoeiraresort.com](http://www.amendoeiraresort.com)

Cataplana workshop: Tertulia Algarvia  
[www.tertulia-algarvia.pt](http://www.tertulia-algarvia.pt)

Wine: Quinta Joao Clara  
[www.joaoclara.com](http://www.joaoclara.com)

# PHEX+

## The Plumbing & Heating Exhibition PHEX+ returns to the People's Palace

**R**eturning to Alexandra Palace for its third year, PHEX+ has established itself as a key event not only for domestic and commercial engineers, but contractors, specifiers and facilities managers in the HVAC industry.

Taking place from 18 to 19 May, the plumbing and heating exhibition is playing host to more than 100 exhibitors, specialising in everything from sanitaryware and pipe systems to tools and training.

The free event opens its doors at 10am and visitors who arrive before 11am can even enjoy a bacon roll on the house.

Having recognised that there was a potential gap in the market for an exhibition that brought domestic and commercial suppliers and products together in one place, PHEX+ launched in 2014 with great success.

The show has gone from strength to strength, with over 90% of the industry's boiler manufacturers in attendance and more than 20 companies launching new products over the two days.

The venue is easy access from north of London in particular, with 1,500 free parking spaces for visitors, as well as good transport links from nearby train stations and free coach travel from participating merchant branches.

PHEX+ offers the perfect opportunity to learn about new products and services and many exhibitors will also be offering exclusive show discounts and competitions.

"The beauty of PHEX+ is that it's relevant for everyone from one man bands to large contractors and housing associations," said event organiser Claire Tilbury. "Meeting and greeting people face-to-face can be so important in this line of work and the show also offers the opportunity for further discussion of projects and deals to be worked out."

This year PHEX+ has taken feedback from visitors to tailor its Tech Talks programme, which includes presentations from a number of trade associations as well as practical training sessions from leading manufacturers.

### PHEX+ Alexandra Palace The Plumbing & Heating Exhibition



Gas Safe Register will be delivering a series of seminars as part of a broader 'Back to Basics' campaign, which sets out exactly what role the Register has to play in industry and provides some updates on key industry issues.

Also taking to the stage, the Energy Saving Trust and Chartered Institute of Plumbing & Heating Engineering will be addressing topical issues likely to affect the future growth of industry.

Among those exhibiting at PHEX+ this year are Worcester, Danfoss, Fernox, Stuart Turner and Henkel.

For more information and to book your free ticket, visit [phexshow.co.uk/register](http://phexshow.co.uk/register)

# PHEX+

The Plumbing & Heating Exhibition

THE DOMESTIC AND COMMERCIAL TRADE EXHIBITION

Alexandra Palace  
18-19 May 2016

- + See all the leading manufacturers
- + View the latest products
- + Unrivalled coverage of the heating sector
- + Show offers & discounts
- + FREE training seminars & demonstrations

For FREE entry, FREE parking,  
FREE merchant travel and FREE food  
register online:

[www.phexshow.co.uk/alexandra-palace/exhibition](http://www.phexshow.co.uk/alexandra-palace/exhibition)

## Take a look at Technogym's stunning UK showroom

Technogym now has a state-of-the-art Wellness Showroom at its UK offices in Bracknell, Berkshire.

Designed to reflect the iconic architecture of the Technogym Village in Italy – the company's global headquarters and the world's first Wellness Campus – the UK Showroom is set to be a true Wellness hub. It functions as a training centre for staff and customers; a meeting venue; and a showcase of the equipment and technologies across all of Technogym's premium home and professional lines of equipment.

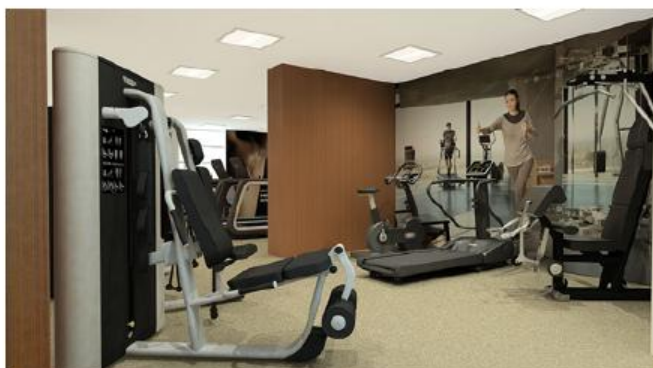
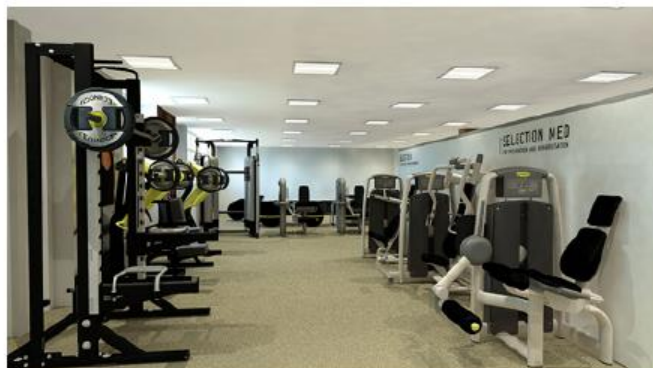
For those customers who would like to set up their own personal gym in their home, Technogym offers a complimentary consultancy service, Wellness Design™. A dedicated Wellness Consultant works closely with the customer to create their ideal Wellness space, offering advice and assistance during the design phase. This includes a consultation with a Technogym Master Trainer, a highly qualified fitness and wellness professional, who evaluates the customer's fitness needs and motivations in order to recommend the most appropriate equipment for their specific requirements and available space and help with the following factors that are an important part of any gym design:

1. Position of the equipment based on room lighting and the possibility of controlling light sources
2. Planning and development of apparatus and choice of pieces of equipment that complement one another
3. The best materials for the space (flooring, walls etc).
4. Maintaining safety while retaining style (in terms of space between equipment).
5. The ideal colours to fit with the surrounding environment.
6. Any additional furnishings that will further enhance the space.

The Wellness Design™ service also includes the creation of a virtual image of the gym so the customer is able to see how the space would look and compare the different available options.

Take a look at the images of Technogym's Showroom below. It is located at Two the Boulevard, Cain Road, Bracknell, Berkshire, RG12 1WP.

Call or email us at +44 (0) 1344 800236 or  
UK\_info@Technogym.com to make an appointment to visit.



The Technogym logo, featuring the brand name in a bold, sans-serif font with a registered trademark symbol, set against a yellow background with a black border.

The Wellness Company

A photograph of a modern, minimalist interior space featuring Technogym fitness equipment. In the foreground, a sleek black treadmill is positioned on a light-colored wooden floor. In the background, a large window looks out onto a cityscape at night, with several lit candles on a dark surface in the lower left. The room is furnished with a black armchair and a white sofa, and a large, modern floor lamp is visible. The overall atmosphere is sophisticated and contemporary.

# Technogym offers complimentary CPD training in Wellness Design

Designed to help professionals in architecture and design to create stunning and effective Wellness spaces for clients; both commercial and private.

Whether you're designing a home gym, hotel spa or installing into a yacht, Technogym's Wellness Design CPD will give you the grounding you need to **understand better your clients' needs, and deliver a more accurate solution.**

Technogym's in house Wellness Design specialists are on hand to help you with more complex projects, particularly where clients have specific fitness goals. We can support with **2D and 3D renders, walkthroughs** and **share years of experience** in overcoming challenges in design and installation.

**Book your CPD Training**

Call us FREE on: **0808 250 1354**

visit us online at:

[www.technogym.com](http://www.technogym.com)



# crestJMTleather



Crest Leather is a multinational producer of high quality finished leather

Through our various operations across 4 continents, we use a combination of the latest technology and traditional artisanal techniques to ensure our range of leathers meet even those most demanding of requirements.

We currently own and operate tanneries in Brazil, Italy and Thailand and have further operations in London, Manchester and the USA with a total workforce well-over over 800 personnel.

Every year Crest Leather processes over 1,000,000 hides, sells over 58,000,000 square feet of finished leather, and moves thousands of containers across 6 continents. And we are growing...

## QUALITY

Maintaining quality is of utmost importance to us, and that is why we tan our leather in an ISO 9001 environment. However, we are very conscious of the fact that quality leather products are only part of what we provide, so we also work hard to make sure that we give the highest levels of customer service.

Our sales teams are knowledgeable in all aspects of leather and production, and are always happy and ready to help with any of your professional requirements, however challenging. We are committed to improving our environmental stance, and are continually devoting a lot of

attention to reducing our environmental impact by maintaining strictly regulated procedures to ensure all our operations adhere to the highest level of standards in the industry.

## CRESTJMT

Our facility in Manchester, CrestJMT, offers a wide range of finished leather in stock for order to predominantly UK customers. Currently we hold over 3 million square feet in stock at our warehouse in Rochdale in some 311 different colours across 22 different types of leather.

We have recently expanded our range with 62 brand new colours using high quality European pigmented leathers produced at our tannery in Arzignano, Veneto.

Our new brochure showcasing these leathers will be available soon and we will gladly send you send a copy upon request; we will also have a pdf version available to be sent over email.

Along with our existing range, we also offer a bespoke option to customers who wish to made-to-order finished leather.

## CONTACT

For more information please contact us on:  
Crest Leather Head Office: +44 208 457 7129  
CresJMT: +44 170 664 3121  
sales@crestleather.com

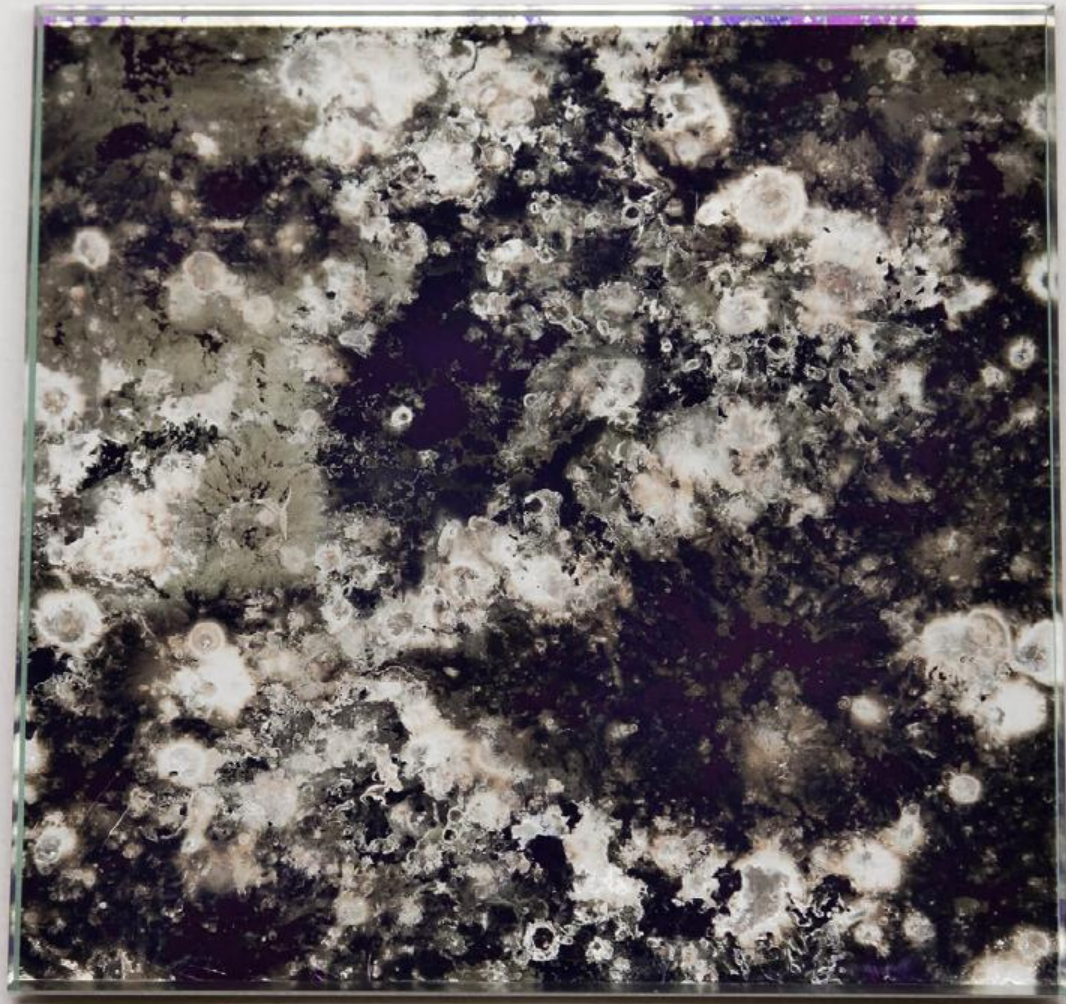




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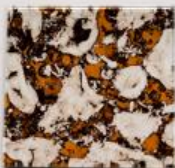
# GlassTech



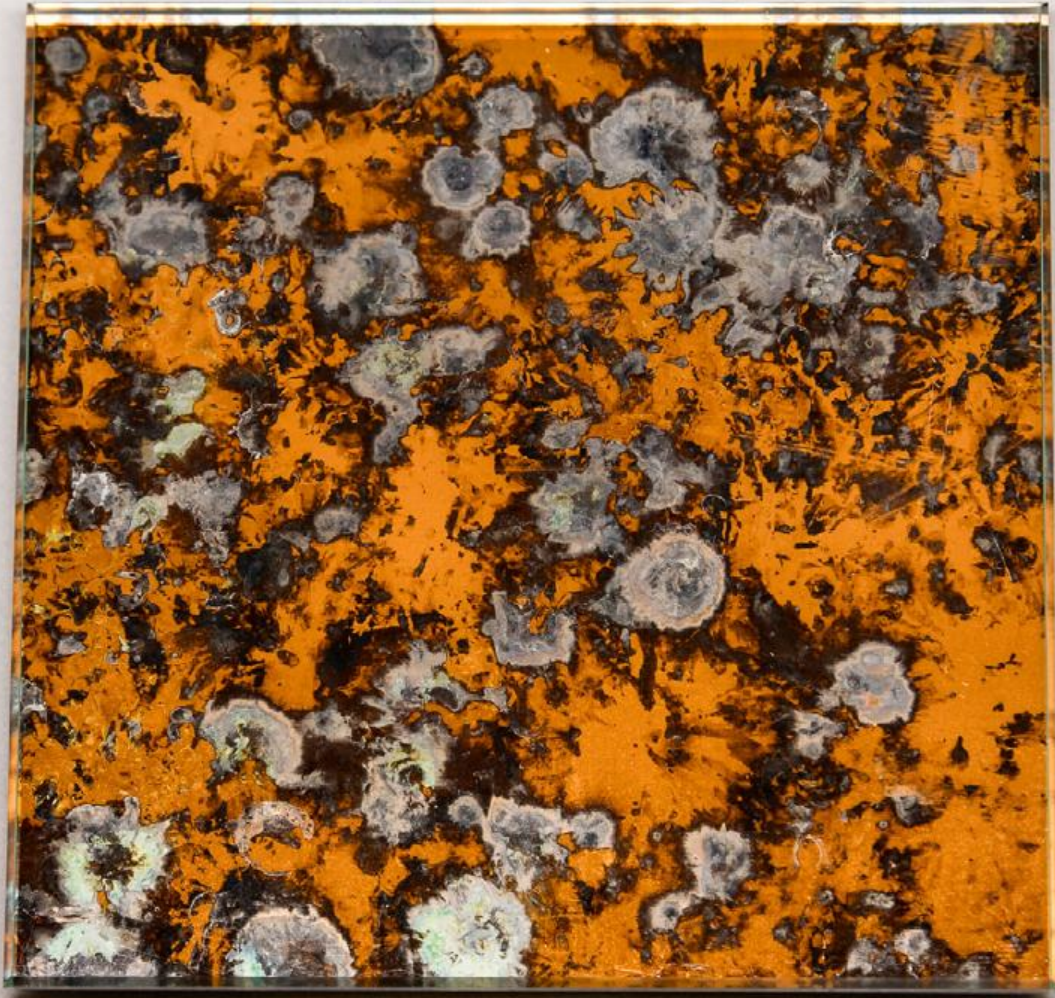
## Product information

GlassTech Europe's stock distressed antique mirror is generally 4, 5 & 6mm thick & the sheet sizes are 2440mm x 1830mm & 2400mm x 1200mm

Our mirrors can be supplied as full sheets or cut to size & processed with polished edges, bevelled edges, drilled holes, cut outs & safety backing.

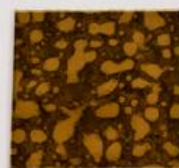
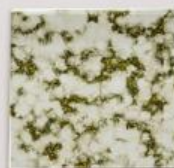
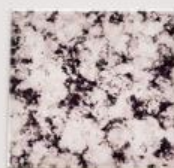
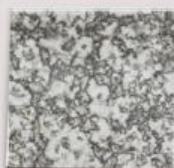


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# DESIGNER CONTRACTS

## IDENTIFIED IN LONDON STOCK EXCHANGE'S '1000 COMPANIES TO INSPIRE BRITAIN'

Designer Contracts, the UK's largest flooring contractor, has been identified as one of London Stock Exchange's 1000 Companies to Inspire Britain. The report is a celebration of the UK's fastest-growing and most dynamic small and medium sized businesses.

**T**o be included in the list, companies needed to show consistent revenue growth over a minimum of three years, significantly outperforming their industry peers.

It's been a hugely successful year for the rapidly expanding company, which has a national network of 12 regional offices and a show home design division, it saw a 14% increase in turnover to £34 million for the 12 months to the end of October 2015, compared to the same period in the previous year.

Peter Kelsey, md of Designer Contracts said: "We are delighted with our progress in the past year and to be included in London Stock Exchange's report as one of the 1000 companies to inspire Britain. We put our success down to making our customers our number one priority and ensuring they receive the very best possible service. Also, our national buying power enables us to supply product at fantastic prices and we work with customers on a one-to-one basis through our growing regional network of offices."

Designer Contracts has recently trebled its national distribution facility moving to larger premises, increasing its size from 44,000 to 109,000

square feet, with a significant increase in height, offering three times the amount of storage capacity.

The company has also expanded its regional facilities in North London and Essex and the South West, with future plans to relocate its North East regional depot and invest in an additional facility in Scotland.

Xavier Rolet, Chief Executive, London Stock Exchange Group said: "High growth SMEs are the driving force behind the UK economy, developing the skills, jobs and growth we need. But ambition alone is not enough; their success must be highlighted and their growth properly supported with appropriate finance. That's why today's event is so important: demonstrating the strong alliance between UK government, financial market participants, investors, entrepreneurs and companies to support these inspiring businesses.

"Today's celebration is fundamental to London Stock Exchange's core, the need to support UK high growth companies in their journeys from start-up to stardom and create an entrepreneurship revolution."

Writing in the publication, The Rt. Hon. George Osborne MP said: "UK high-growth businesses are leading the charge in rebuilding our economy.

 London  
Stock Exchange Group

# 1000

COMPANIES TO INSPIRE  
**BRITAIN** 2016



Peter Kelsey, md at Designer Contracts

These companies are the backbone of the British economy. They create high-quality, well paid jobs, innovate and drive economic growth. This government fully understands the need to support ambitious entrepreneurs and ensure they can access the finance they need to grow.

"We have held the steadfast belief that – alongside deficit reduction – nurturing entrepreneurs, creating jobs, supporting hard-working families and keeping taxes low would get the UK economy back on track. Our measures to increase access to finance for business and encourage more investment have had a transformative effect on our economy."

More detail on the methodology can be found in the report online at [www.1000companies.com](http://www.1000companies.com).

A full searchable database of all of the companies along with a downloadable pdf of the publication can be found online at [www.1000companies.com](http://www.1000companies.com)

[www.DESIGNERCONTRACTS.com](http://www.DESIGNERCONTRACTS.com)

# You've built the space - now let us fill it...



## ...they did!



We design, produce and fit stunning 3D and 2D displays, listening to what you wish to achieve and providing inspiring solutions that enhance, motivate and recognise the successes your businesses have achieved.

Working with many blue chip clients including one of the world's biggest football clubs, and the most successful rugby league team in the last decade, we have designed, produced and fitted many projects enhancing the spaces within their stadiums.

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conrad@conraddavies.com

## The Radiator & Bathroom Gallery

showrooms both in South Woodford and Wandsworth is pleased to announce the new refit of the bathroom showrooms at both Wandsworth & South Woodford branches.

They house over 150 radiators in both showrooms in a range of styles and finishes.

Another new range recently added to the showroom which now houses over 200 designs is the Vasco range.

Vasco pay particular attention to encasing all fixings and valves so that their range gives the client a minimalist design. There are many designs available in horizontal and vertical. They have towel bars and rails that are attached to give that floating effect. Their radiators are available in many natural tones or metallic options to suit all tastes at very affordable prices.

The Carre vertically lined radiator is available not only horizontally and vertically but also in a round design to suit columns or a corner design to help the client maximize room space. The natural tones available are very suited to the décor of modern homes. The Arche is a more industrial design available in an array of sizes and colours from that more industrial style. A popular option from the Vasco range is the Bryce radiator which adds texture through its design to any room. Their varied electric range is also proving popular for those new homes that do not have central heating. The design is neat and compact including wireless controls.

The Radiator & Bathroom Gallery is constantly introducing new designs to its display to suit all styles and budgets. The showroom is worth a visit to see how you can enhance your home.

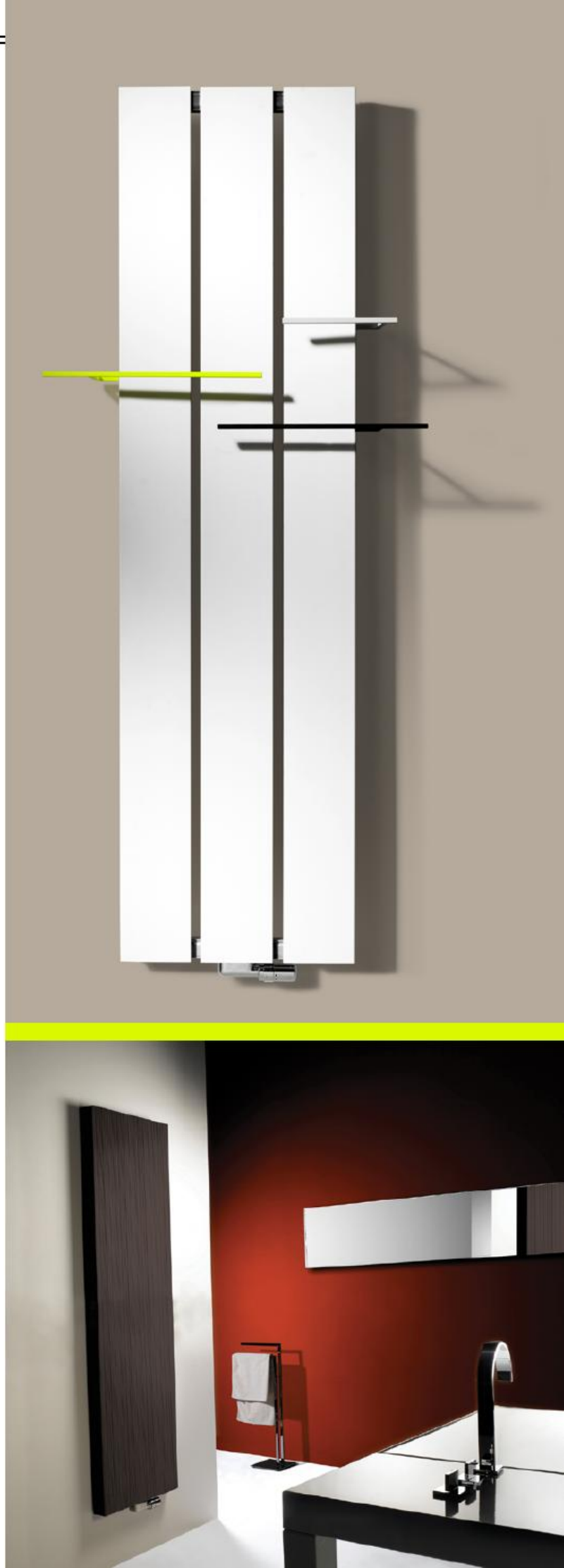
They hold a vast range of traditional styles known to most as "the old school type radiator" as well as the contemporary designs including bespoke radiators to suit all their client's needs. They offer an excellent customer technical support along with sound advice when choosing your radiators. They also have a fantastic range of stylish towel rails and bathroom radiators including electric or dual fuel in their collections.

The showroom is the largest in London and the South East offering radiators to suit all budgets. You no longer have to look at a boring long panel radiator, because for a similar price you can add style and warmth into the rooms in your home.

Visit the showrooms at 140 Hermon Hill, South Woodford, London, E18 1QH (5 minute walk from South Woodford Central Line station, or Wandsworth 621 Garratt Lane, Wandsworth, SW18 4SX (5 minute walk from Earlsfield overground station)

or give them a call on 0208 530 7555 or 0208 944 2001 respectively or e-mail [info@theradiatorgallery.com](mailto:info@theradiatorgallery.com)

Or visit the website : [www.theradiatorgallery.com](http://www.theradiatorgallery.com)





**The Radiator & Bathroom Gallery Ltd**

621 Garratt Lane, Wandsworth, London SW18 4SX.  
Tel: 020 8944 2001

**Opening times:**

11-5pm Tue-Fri, 11-4pm Sat, closed Sunday & Monday

E-mail: [sales@theradiatorgallery.com](mailto:sales@theradiatorgallery.com)

**The Radiator & Bathroom Gallery Ltd**

140 Hermon Hill, South Woodford, E18 1QH.  
Tel: 0208 530 7555

**Opening times:**

10-5pm Mon-Fri, 10-4 Sat, closed Sun.

[www.theradiatorgallery.com](http://www.theradiatorgallery.com)



# ASHES FANS BOWLED OVER BY NOTTINGHAM'S PASTEL PETAL POWER

Cricket fans seeking a place to celebrate England's Ashes win over Australia were greeted by a riot of colour after Rushcliffe Council worked closely with Plantscape Ltd who installed more flowers than ever before along their city streets. More than 100 individual planters, including barrier baskets, hanging baskets and three-tiered floor-standing planters were installed in a number of roads close to Trent Bridge Cricket Ground, which hosted a Test match last summer.

They were planted in a light pastel scheme, featuring plants such as surfinia and geraniums, and there were 128 planters in

all, adding colour outside the businesses and homes in Central Avenue and Gordon Road, in Nottingham's affluent West Bridgford suburb.

Robert Alderton, Streetwise's general manager, said: "We were very happy with the planters and the service that we have received from Plantscape. There were many more planters in place than in years gone by, including some outside businesses that had never had them before. There was also a couple outside Trent Bridge cricket ground and we had them installed for about half a mile along Central Avenue, where cricket crowds

go to visit the cafes and restaurants. We had a lot of comments, the flowers really added to the ambience of the area and made it more colourful."

Mark Stone managing director of Plantscape Ltd, said: "The streets around Trent Bridge are very popular with visitors and naturally, local residents and businesses wanted to show it off to its best. There is no better way to do that than invest in floral displays, which, surveys show time and again, help to improve a sense of well-being for residents and foster a sense of pride in the local community."

Last year Plantscape hired out around 12,000 individual planters to councils and organisations up and down the country, including Liverpool City Council, which ordered a series of multi-tier planters to welcome Cunard's three "Queen"

cruise liners for a one-off reunion on the River Mersey earlier this year. Whether you would like large or small displays, we always pride ourselves on providing perfect plants in public places. Call Plantscape on **01335 372785**,

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# A new generation of environmentally friendly flooring

- the science behind the latest high-tech carpets -



When your feet sink into a sumptuously soft carpet, do you think about how safe or environmentally friendly it is? This year – it's time to view carpet in a new way: Natural

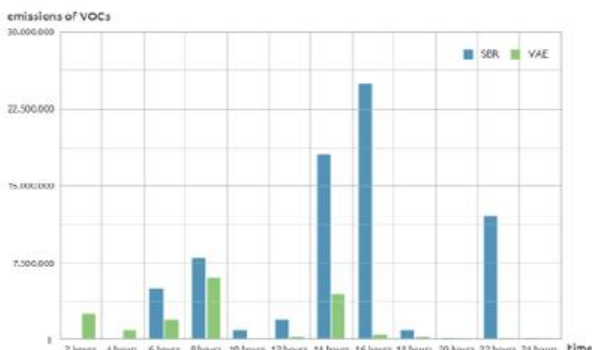
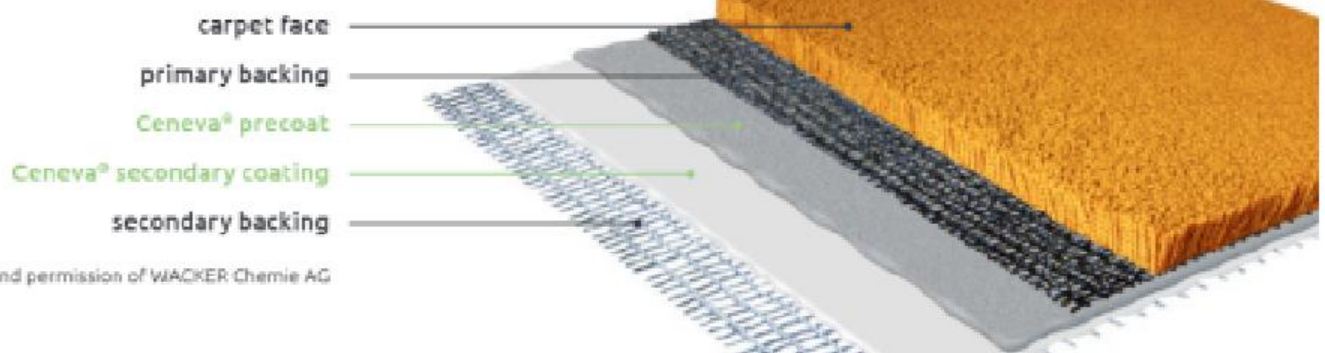
Elements Flooring's innovative new TekSilk® flooring products are the FIRST in the UK to be backed by Ceneva®, the world's only carpet backing containing no styrene-butadiene – instead, it uses a compound based completely on vinyl acetate ethylene (VAE). It means that for the first time in the UK, consumers can buy a carpet which is paired with the most environmentally friendly backing on the market today.

**Click HERE to watch a video for more in-depth information**



Ceneva®'s environmental and user-friendly advantages, coupled with TekSilk®'s unique yarn, has led to the creation of one of the safest, most stringently tested, softest, yet toughest and kindest to the environment, flooring solutions available.

Every tufted carpet manufactured today has a backing, which is vital



to fix the yarn to the base cloth and improve the lifespan of the carpet. Traditional compounds used for backing carpets contain a latex made from styrene-butadiene rubber (SBR), which has been unrivalled for decades. However, in recent years, various health issues surrounding the use of SBR have arisen, leading to the development of Ceneva®, which is 100% SBR-free and also improves several aspects of the final carpet product as well:

## ADVANTAGES:

- Odourless carpet – there is no unpleasant new carpet smell
- Lower VOC (Volatile Organic Compound) emissions\*
- Reduced flammability
- Increased consistency and flexibility added to the carpet ensuring a far easier fitting



## Yarn Comparison

| Fibre Characteristic  | TekSilk (Polyamide 6.6) | Polypropylene | Polyester | Wool    |
|-----------------------|-------------------------|---------------|-----------|---------|
| Wear Resistance       | Very Good               | Poor          | Average   | Good    |
| Maintenance           | Good                    | Good          | Good      | Good    |
| Resistance to Soiling | Good                    | Good          | Good      | Good    |
| Stain Resistance      | Good                    | Very Good     | Very Good | Average |
| Antistatic            | Good*                   | Good          | Good*     | Good*   |
| Reaction to Fire      | Good                    | Poor          | Poor      | Good    |

\*With Antistatic Protection



There are currently three TekSilk® collections available – with another 2 to be launched during 2016.

### ‘Silkresse’

The ‘Silkresse’ Collection is the ultimate in luxury. With a 16mm pile height it feels absolutely sumptuous underfoot. It is available in 11 neutral colours and is produced in 4 metre widths. RRP: £126.95 (inc VAT) m sq. Rugs start from £738 (depending on size / edge required).



### Serenity

‘Serenity’ has a thick 10mm pile – and is a silky and sophisticated carpet. It is available in 9 colours and is made in 4 & 5 metre widths. RRP: £90.90 (inc VAT) per m sq. Rugs start from £397 (depending on size / edge required).



### Solitaire

‘Solitaire’ has a lush 8mm pile and is available in 9 colours. It is produced in 4 metre widths. RRP: £54.50 (inc VAT) per m sq. Rugs start from £270 (depending on size / edge required).



**All carpets / rugs mentioned are exclusive to Natural Elements Flooring – [www.naturalelementsflooring.com](http://www.naturalelementsflooring.com)**

\* as tested by the German Testing & Flooring Institute GmbH (TFI).



THE FUTURE OF THE BUILT ENVIRONMENT

7-8 JUNE 2016  
OLYMPIA  
LONDON

# Making Homes Fit For the Future at Vision London

By Josephine Smit



Hardly a day goes by right now without housing hitting the headlines. Whether it is the shortage of new homes and skilled labour to build them, soaring rents and sales prices, or the latest twist and turn of government policy, the h-word is constantly in the news.

Many of these factors are driving fresh approaches and innovation in the design, construction and upgrading of homes and communities. This fresh thinking is taking many forms, as Vision London demonstrates in its seminar programme covering Innovation in Architecture and Design. The programme, which runs over 7 and 8 June 2016 at Olympia London, showcases a broad range of project types – from the new Alder Hey Children's Hospital to architect Flanagan Lawrence's acoustic shells on the Littlehampton seafront – but the key focus of attention is housing.

The first day of seminars will feature one of the UK's most innovation-packed homes: SOLCER House in Bridgend, South Wales. This is a one-off demonstration house, designed and constructed as part of the Wales Low Carbon Research Institute's SOLCER project, which is led by the Welsh School of Architecture, Cardiff University, and supported by Swansea University's SPECIFIC research project and other partners.

Professor Phil Jones, Chair of Architectural Science at the Welsh School of Architecture, Cardiff University and Chair of the LCRI, says the project is, "The first house in the UK that has been purposely built, using a systems approach, to be carbon positive." At Vision London Jones will be talking about the project and how innovation can be used to create homes fit for the future.

Vision London takes place from 7-8 June 2016 at Olympia London. Its comprehensive educational programme also features seminar streams covering Future Materials, Building Health and Wellness, Smart Buildings, Building Information Modelling (BIM) and Offsite Construction.

Register for your free visitor pass today at [www.visionlondon.com/register](http://www.visionlondon.com/register)



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**New for 2016: 7th June - Extended opening hours 1000 - 2100**

# Building Against Flooding

In the light of recent floods and given what forecasts hold, the timing of Floodex could not be better; an exhibition and free conference covering flood prevention, mitigation, water level management and SuDS,.

**S** Anyone with a vested interest in building and development in both urban and rural areas, will need to consider potential flood prevention and damage in large parts of the UK. This trade event will be covering an integrated approach to WLM development and look at how building for resilience and future-proofing can also leverage economic, societal and environmental benefits.

Backed by the Association of Drainage Authorities (ADA), Floodex will not only showcase the latest products, techniques and services in flood prevention, mitigation and Water Level Management (WLM), but present the opportunity to attend CPD accredited seminars.

Jon Irwin, event director said "Flood defence, mitigation and WLM is a vital part of the fabric of Britain and becoming increasingly important. This is a showcase for solutions and deliverables within individual towns, cities and rural areas, presenting opportunities and tangible solutions that are achievable for all stakeholders".

He went on to say "This sector is facing a period of unprecedented

change and opportunity and Floodex presents the ideal forum to help shape the future of flood mitigation and water level management".

Floodex combines stimulating and constructive debate together with unparalleled networking opportunities, by bringing together leaders in the Local Authority, Internal Drainage Board (IDB), designers, consultants, contractors and planners with the supply chain and service providers.

The seminars will include key figures, such as Alison Baptiste, Head of Flood & Coastal Risk Management for the Environment Agency, Peter Simpson, CEO Anglian Water, Richard Wills, Executive Director, Lincolnshire County Council, Andrew McGill, CEO, Water Management Consortium and Innes Thomson, chief executive of the ADA; there will also be a guest presenter from Defra

Floodex takes place at Peterborough Arena on 18th & 19th May 2016, entry to the expo and seminars are free and there is also free parking. For more information and contacts visit [www.floodex.co.uk](http://www.floodex.co.uk), where you can register.

## ADDITIONAL INFORMATION

The four main types are river, coastal, groundwater and surface water flooding. Flooding may also occur due to sewer defects or incapacity, or because a reservoir or dam fails. The methods of defence against flooding differ according to its nature.

For example, hard defences such as sea or river walls, may be very useful to defend against coastal or river flooding, but may well make surface water flooding worse (as the water cannot escape to the river) and will be of no effect against groundwater.

Surface water flood risk emerges from the interplay between biophysical and human factors. Biophysical factors determine the frequency, duration and intensity of rainfall, and the runoff that occurs when rain hits the ground.

Rainfall may be infiltrated into the ground, but in urban areas with impermeable surfaces rain water will flow on the surface in directions modified by the form of buildings and streets and will accumulate at locations with low topographical elevation.

These processes are modified by drains that are designed to convey water away from urban areas on the surface or in pipes. Risk will also be dependent on the vulnerability of the area and population exposed to the event and, where in place, the effectiveness of surface water management interventions.



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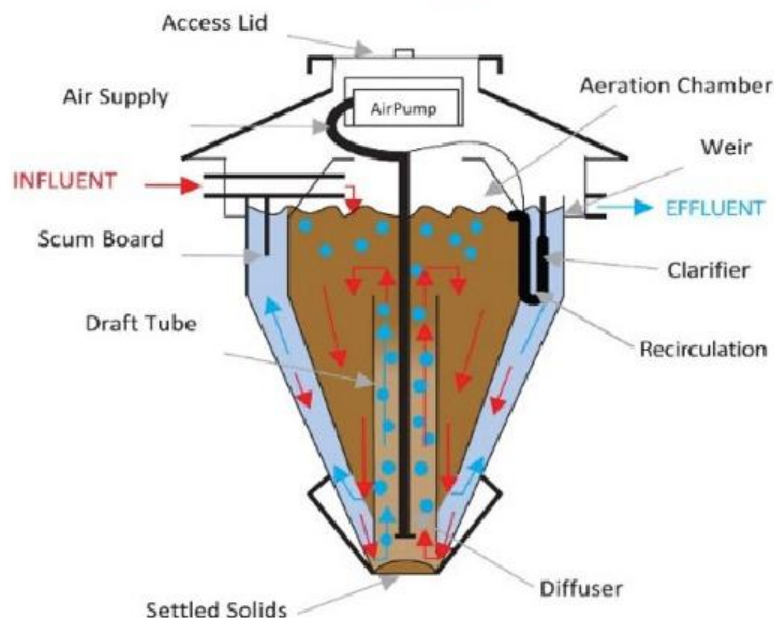
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sewage treatment needs. All of our sewage treatment plants come with easy to follow installation and service manuals, as well as free telephone assistance by specialist installers. We can also offer full or assisted installations at very competitive rates. We pride ourselves on offering the best GRP products on the market backed up by proper good old-fashioned customer service - (dial straight through and speak to our specialists, no automated service or queuing system) buying a sewage treatment plant can be quite daunting, which plant is best for my situation?? What are the regulations?? What about the Environment agency?? Etc. but be assured we will be with you every step of the way, making sure you have the right solution designed around your requirements. You deal direct with the manufacturer, with over 25 years waste water experience, 24-7-365 days of the year

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We also offer service agreements, our service agreements not only provide excellent maintenance for our systems, but we also service a variety of our competitor's treatment plants.



# JIS Europe Ltd



JIS Europe Ltd has launched a new offering within its Sussex Range of Heated Towel Rails. The Rye Tilting Rail was inspired by the traditional library ladder, it has been designed to offer a gentle and elegant twist on the classic, leaning casually and lightly against the wall, taking bathroom elegance and comfort to a new level.

With larger than normal bar spacing comes the added advantage of further practicability should you favour more than one bath sheet or within a larger family bathroom. In fact this rail very

much marries practicability with the more minimalistic styling favoured within design today, a thoroughly modern classic.

The Rye range of towel rails is available in three different heating formats: these being electric only, dual fuel and the ability to be utilized solely within the central heating system. The rails, as always, are suitable for open plumbing systems.

Measuring 1800mm x 520mm – tapering to 300mm at the top, the JIS element is constructed from 100% stainless steel, with a built in thermostat to prevent the rail from becoming too hot and, of course, to reduce running costs.

With a BTU rating of 1878, the rail consumes just 550 Watts; while each one is manufactured with standard 1/2" BSP tappings and is pressure tested to 12 Bar.

Offering a choice of either satin or a highly polished steel surface, all Rye towel rails are hand finished by the company's

craftsmen to ensure the highest quality is maintained; so it is no surprise that JIS is confident enough to offer its usual no-quibble 25 year guarantee.

All of the towel rails within the Sussex Range are entirely fabricated from 304 grade stainless steel, of which over 90% is from recycled source and the rail itself is 100% recyclable at the end of its life. There are no environmentally harmful chemical plating processes in the manufacture of stainless steel, the very fact that it is not plated ensures the rails will not rust, flake or corrode and small marks can simply be polished out. This makes them a durable, as well as an attractive, environmentally-friendly choice.

The Sussex Range's latest towel rails have a recommended retail price of just £449.50 + VAT.

Please visit [www.sussexrange.co.uk](http://www.sussexrange.co.uk) for further information or contact our friendly staff on 01444 831200





# 100% Stainless Steel Towel Rails

**The Sussex Range** by JIS Europe

Telephone +44 (0) 1444 831200

info@jiseurope.co.uk [www.sussexrange.co.uk](http://www.sussexrange.co.uk)



# Your Family, Your Kitchen

It is important that your kitchen reflects your lifestyle and accommodates your family's needs.

Recent trends are reflecting the need to have multi-functional workspaces in the kitchen, with amenities such as a large center island with a snug breakfast bar on one side, generous counter space, multiple sinks and additional under-counter refrigerators. These can all contribute to making your kitchen a warm and inviting place for the family to gather, without taking away from its functionality.

This in mind, breakfast stations and appliance cupboards are becoming more prominent in designs allowing for worktop 'clutter' to be stored away. Full height dresser top units can be installed to sit on the worktop with doors opening, to reveal a work space for kettles and toasters. Shelving storage above makes space for dry store necessities and the option of internal drawers for bread and secret snacks (a hidden stash of crisps, biscuits and chocolate bars for the sweet tooth) allows for tidy storage that can be shut away.

Low level seating areas – whether set off a main island or peninsular or as a separate stand alone station – help zone the kitchen and

sets out a space for children to prepare, eat and play in the kitchen, creating the communal space families are so keen to achieve.

Eye level ovens and full height larders are a great solution for families optimizing storage and lifting the oven out of the reach of small hands offers peace of mind when juggling family life. Many appliance specialists also offer cool touch induction hobs and child lock facilities on newer models as more and more suppliers become savvy to the demands of busy mums.

Smaller details like chalk board walls for menus and shopping lists add a fun twist to an otherwise conventional space. Internal bin systems, wire work storage solutions and slide and slot chopping board units are also handy design additions.

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# Dedicated to Your Well-Being for 50 Years

Gianfranco Novellini began the business in Mantua in January 1966. In that year, he filed a request with the local Chamber of Commerce to open an artisan ironworking activity in Terzario Alley within the historic centre of Mantua. While working with screen and window materials in 1976, he came up with the idea that made Novellini what it is today: the construction of shower enclosures.

50 years later, the Novellini group is the European leader in the production of shower enclosures, shower cubicles and jacuzzis, with factories in both Italy and France, branches in key European countries and representatives on different continents. We have 27 branches worldwide, eight production sites and one million shower cubicles manufactured every year. We have been taking care of your well-being for 50 years!

1966 - Novellini began as a small artisan company which specialised in using wrought iron and aluminium to produce doors and windows.



Barbara Novellini, now CEO, was born the year the company started.

1967 - Gianfranco Novellini's entrepreneurial talent first emerged when he designed "Mary," the original folding mosquito net, named after his mother.

1974 - The creation of the first shower enclosure.



The first shower enclosure was created the year Marco Novellini, also a current CEO, was born and thus, bears his name.

1980 - Shower enclosure production proved profitable. With it, Novellini achieved success in the European market. The aesthetic evolution of the product and the growth of the range led to the insertion of new materials, new technologies. In order to increase product safety, Novellini integrated the annealing of glass into the production process. Metal external



finishes and toughened glass form the technical foundation of the shower.

1986 - Creation of Novellini's "Coloratissimi"



1988 - The company grew. In addition to the production site and facilities in Mantua, the first Novellini warehouses were established in Italy and Europe to greatly improve distribution and service.

1990 - The product range expanded to include whirlpools.



The Novellini Group, strengthened by its industrial, technical and commercial capacity, gained a manufacturing facility for producing acrylic baths and launched new products.

1995 - The second half of the 1990s saw the start of a reorganisation process to facilitate integrated production in all its operations. The departments in charge of processing of raw materials expanded significantly.



2000 - At the beginning of the new millennium, the Novellini Group began its most important investment programme to date, involving the redesign of production layouts, logistics and sales organisation.

A number of things were added to the production departments including: an aluminium smelter to produce billets used to make shower enclosure frames; a "smart" warehouse; a new, completely automated, final assembly department; and new glassware.

The new millennium also represented an important change in the IT systems for Novellini with the introduction of SAP software and web technologies, and setting up a new Technology Warehouse.

In the last decade, the focus on 'simple' products, like shower enclosures, has continually increased. Demands for customisation have multiplied and the company has had an increasingly direct relationship with the end-user.



2007 - Elysium, a range of high-quality products, was founded in 2007 and is designed to fit into the TOP Design Furnishings Market.

2011 - the company's technological resources were enriched by a new, important shower customisation project. The use of digital printing on glass began which allowed for the creation of the IN ART collection.



This technology allows printing any high resolution image on glass, thus creating endless possibilities for customising products.

2016 - After 50 years, Novellini continues to take care of your well-being. In addition to a quality product, we now offer the ability to choose the product solution that is just right for you on our very useful and effective website. We also provide advice and inspiration using social media.



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*Elysium range*

# CRAPPER HEADS HOME TO YORKSHIRE

**Iconic British brand Thomas Crapper & Company Ltd becomes part of Yorkshire bathroom manufacturer**

**O**ne of Europe's largest manufacturers of baths, Hartford Holdings, have announced an historic buy out of prestigious Thomas Crapper & Company Ltd whose offices are based in Stratford upon Avon.

Thomas Crapper & Company Ltd, which was founded by Thomas Crapper from Thorne, Doncaster, will become Huddersfield-based Hartford Holdings' first branded offering as the family owned firm looks to ensure the Crapper brand remains one of Britain's most-treasured brands for many years to come.

The news comes following exponential growth at Hartford Holdings - which operates the brands Trojan Plastics and Aquacast Bathrooms - having grown from £16.4m to more than £22m in the past four years and now employing more than 165 people in and around the Yorkshire region.

Thomas Crapper & Company Ltd currently turns over around £1m and employs seven people at its Stratford upon Avon base. Although the new ownership means the 155-year-old

brand is finally returning to its Yorkshire roots operations will remain in Stratford upon Avon.

Paul Dwyer, who has more than 30 years of experience working for some of the most recognised brands in the bathroom sector, has been appointed Managing Director of Thomas Crapper and will work alongside Hartford Holdings Managing Director, David Mosley and his brother, Director Adam Mosley.

Commenting on the news of the buyout, David Mosley, MD, said: "To say we're delighted to be welcoming the Thomas Crapper brand to Hartford Holdings would be an understatement - this news marks a pivotal moment in our business development as we strengthen our portfolio with a new consumer brand.

"There has been a resurgence in the traditional bathroom market over the last few years both in the UK and abroad. I cannot think of a more quintessential British brand that will allow access to overseas markets including Northern America, Russia, China and India. Thomas Crapper has a very real history and one that stands above all others.



"We're passionate about British manufacturing and British brands, and as the bathroom market continues to go from strength-to-strength we're looking forward to continuing to build on the institution that Thomas Crapper has become."

Paul Dwyer, Managing Director of Thomas Crapper & Company Ltd, added: "Not many brands have built a worldwide reputation for manufacturing quality goods over a 155 year period, but it's testament to Thomas Crapper & Company that they've managed to do exactly that.

"150 years ago this brand was at the forefront of the sanitary revolution, and the traditions of quality, attention to detail and service are maintained as strictly as they were back then, as are many of the original designs.

"However, the world has changed drastically from what Mr Thomas Crapper would have known back in 1861 and there are fantastic opportunities for his eponymous brand to continue to flourish through new product development. I am delighted to have the opportunity to take this company to the next level."

Thomas Crapper products are often found in some of the most prestigious buildings in the world including Royal homes and palaces, stately homes, museums, and luxury hotels. You will find Thomas Crapper products in Jamie Oliver's Italian restaurants, Fullers Brewery pubs, Westminster Abbey and the Guard's Polo Club to name but a few.



# Fog Free Bathroom Mirrors

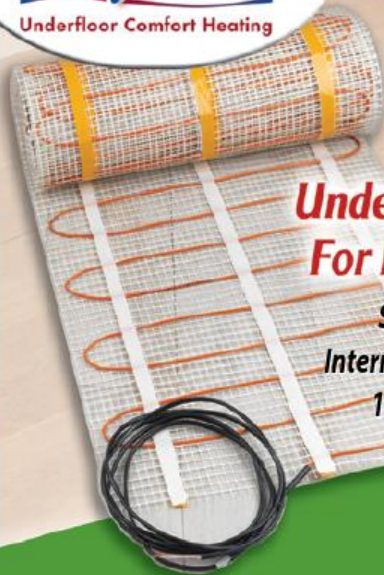
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# Purus Floor Gullies installed at the Henry Price Building, Leeds University



Purus Limited, the Swedish wetroom floor drainage manufacturer, are proud to announce that their Mini Series Floor Gullies and Purusline Living Linear channels have been selected for the Henry Price Building at Leeds University, offering stylish yet very practical drainage solutions for their en-suite wetrooms.

The building itself is a popular on-campus student accommodation facility and houses 355 full-time students.

The Purusline Living is Purus' linear wetroom drainage solution designed for commercial and domestic use in tiled wetrooms, showers and level-access facilities; and allows for a functional, stylish and modern shower space.

Purus offer the Purusline Living channel in lengths of 600mm and 800mm, with three options of gully to suit your installation; and three fully stainless steel grates to create your perfect finish.

These include the Tile Insert grate, which allows for a minimalistic look where the tiles sit into the grate to match the wetroom floor; and the Drop and Twist patterned grates.

The Twist grate was selected for use at the Henry Price Building at Leeds University.

Also selected for use was the Purus Mini Series Floor Gully range. The range includes the Minimax 50, Minimax Two Part, Mini Brage 50 and Mini Brage 110,

with a further selection of special gullies also available.

All Mini Series Floor Gullies come complete with the patented NOOD no-odour water trap, which will not allow any foul air to come up even when dried out; and can all be adapted for use with vinyl, tiled or resin floors with the required grate.

Purus' stainless steel PK155 Drop grates were selected for installation into the tiled floors of The Henry Price Building's en-suite wetrooms.

Purus' Minimax and Mini Brage floor gullies have BBA Certification and are featured on BIM.

You can view the Purus product range at [www.purusgroup.com](http://www.purusgroup.com), or contact Purus with any enquiries directly on 0113 289 3172/info@purusgroup.com.

You can also follow Purus on Facebook by searching for 'Purus Ltd.' and on Twitter (@PurusLtd) to ensure you don't miss out on any product updates and company news.

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From low-profile floor gullies to stainless steel linear drainage channels for tiled, vinyl and resin floor finishes, Purus Limited manufacture a huge range of drainage solutions for your commercial, domestic and industrial projects.

## So why choose Purus?

Our patented NOOD No-Odour trap provides the key ingredient to our Mini Series Floor Gullies and Purusline Living linear channels, and will stop any bad air escaping even when the drain is left to dry out. It's just one of the reasons why our drains are used in so many projects like Leeds University's Henry Price Building student residences (pictured). With many of our products certified by the BBA and with BIM Objects ready to download, Purus make the ideal choice for all of your level-access drainage requirements.



e-mail: [info@purusgroup.com](mailto:info@purusgroup.com)  
tel: 0113 289 3172

View product details, installation guides and much more at:  
[www.purusgroup.com](http://www.purusgroup.com)

# PURUS



# Architectural Details: Elissa and Alvar Aalto's Patchwork Wall of Bricks

The first installment of our new series Architectural Details – telling the story behind Toyo Ito's impossibly thin concrete roof – illustrated how careful consideration of a project's defining elements can result in a spectacular example of modern design.

However, architect and author Georg Windeck emphasizes that this kind of attention to detail is not something new: more than 50 years ago, Elissa and Alvar Aalto exhibited the same level of care when composing one of their most iconic projects, the Experimental House in Muuratsalo, Central Finland.

In Windeck's new book *Construction Matters*, the Aaltos' innovative use of brick is investigated with the aid of closeup photographs and detailed drawings, stripped of their technical annotations to reveal the building's composition in a clear, concise manner.

The project is highlighted as an unusual example of reinforced masonry, as Windeck describes: "This new type of wall is conceptually one of the most complex architectural developments of the twentieth century: What is tectonically perceived as one wall is in fact a pair of walls, an outer and an inner layer running parallel to each other."

One advantage of using such a system is that these skins of brick can vary in appearance, and Aalto harnessed this flexibility to produce walls with "two distinct identities of the same architectural element." The architect chose to amplify the contrasting qualities of the artificial and natural aesthetics of different masonry finishes: the external surface is skim-coated and painted white, while the bricks facing the intimate inner courtyard of the house are left exposed, their earthy textures blending with the surrounding natural landscape.

Aalto's idiosyncratic courtyard walls are this building's defining feature, and form a beautiful example of how a unique architectural language can be produced by deviating from conventional construction techniques. The walls are composed of a patchwork of different brick patterns, forming a collage of texture and color that evokes the patina of the surrounding forest. The unusual bonds visible across the surface are made possible by the

reinforced nature of the wall, as Windeck explains: "Since the bricks are not tied together in actual bonds, the courtyard elevation shows only stacked bonds or running bonds."

Brick headers can only fit into this single leaf wall if they project into the courtyard, resulting in a façade with tremendous depth, alive with shadows that move across the elevation over the course of the day.

The tectonics of the wall's construction also echo the diversity found within the landscape, with natural imperfections portraying a "visual collapse" that evokes geological features.

"A gradual transition between the architectural and natural landscape is evident in the screened window of the courtyard wall," explains Windeck. "Its bottom sill has an erratic profile that looks like the rocky ground of the hilltop terrain; its vertical screening resembles the thin trees of the surrounding forest, blurring the house's boundary from inside the courtyard."

Aalto's unusual use of brick extends to the ground itself. The material can be used effectively as paving and frame one of the house's most valuable features: the fireplace. "Like in Mies' houses the fireplace establishes a programmatic nucleus," says Windeck, "in reference to which all the other elements are organized."

The composition of bricks on the courtyard floor – together with the square fire pit – reads as an extension of the patchwork of the building's key elevation, which appears as "abstract surfaces that are not derived from structural logic." This could only have been achieved with the use of reinforced masonry, which frees the architect from traditional bonding patterns.

In conclusion, Windeck reflects on the unique quality of Muuratsalo, made possible by Aalto's innovative use of an ancient material. "Full of humor, it is constructed with modest means and shows a playful attitude towards building a home in the world.

At the same time all its features are conceptually precise and rigorous. The artistic concept transcends its simple components into a meaningful work of architecture."



# Public Works: 8 Cultural Projects Rethinking Croatian Design



Like many European countries, Croatia has a complex history spanning millennia. Organized as duchies, a kingdom, a union, and finally an independent unitary state, the nation has a high-income economy and a unique architectural background. Located in the heart of the Mediterranean and Central Europe, the sovereign state contains more than 1,000 islands and diverse landscapes that have shaped its built environment. Mostly a continental and Mediterranean climate, Croatia's geography ranges from the hills of Hrvatsko Zagorje to the plains of Slavonia, engendering unique building traditions and construction methods tied to the country's natural conditions.

Beyond geography and landscape, there are many economic and social forces that are actively shaping Croatia's culture. With numerous public institutions and corporate investments in publishing and media, Croatia has established a high level of human development and aims to preserve its heritage at both the local and national level. Blending Eastern and Western influences, as well as Mitteleuropa and Mediterranean culture, the country's built environment reflects an eclectic mix of designs. Taking a closer look at Croatia's cultural projects, the following collection showcases these exciting proposals and their public and creative nature.

Located in one of the most important pilgrimage sites in Croatia, this Great Hall was designed alongside the Pope's visit to Rijeka. Housing cultural activities of the monastery, the project also creates a new major entrance for the pilgrims and a large public walk. A pixelated terra-cotta volume was designed to filter light inside the structure while a columned portico forms a new public square outside. Built to revitalize one of the old cinema buildings in Zagreb, this new dance center provides a home for the city's 40 dance troops. Located only 328 feet from Zagreb's main square, the project was placed in the old cinema shell to create multipurpose studios, dressing rooms, admin areas and library space.

Created as part of an agricultural-tourist complex, this homestead is located in the municipality of Pizanovac Bale in Istria. With views of the Istrian coast and the Brijuni archipelago, the project includes a restaurant, residence and museum that were 'curved' around a central square and gathering area.

Originally a riding arena constructed for the Austro-Hungarian Cavalry in 1910, this building was transformed into a contemporary art space. New exhibition spaces and offices were created while the façade was turned into a black monolithic surface.

Built above the remains of the ancient temple of Augustus, the Narona Archaeological Museum explores both materiality and scale. Designed to respond to its collection and its context, the project includes multiple surfaces and ramps that connect across the project and its roof.

Combining multiple programmatic uses, including a sports hall, library, garage and local community office, the new Centre Zamet expands across its site in Rijeka. With programs both above and below ground, the design was created as a series of ribbons that delineate areas and connect public spaces through an unfolding landscape. Designed as two primary elements, the Mulini Beach project is sited on the exit from the central part of Rovinj. A smooth, continuous topographic surface was used to extend a promenade to a pebble beach and a bar pavilion with a floating pergola roof.

Located in one of the most important eneolithic sites of Eastern Europe, the archaeological site of Vučedol and its Culture Museum is located downstream from the town of Vukovar on the bank of the Danube. Surrounded by woodland and vineyards, the project includes space for research, the museum, craft workshops and admin areas. Conceptually, the building integrates into the terrain and is seemingly buried into the ground.



**It is with great pleasure that we present our latest creation:**  
The Photo Bag for professional photographers, who want to stow  
their treasured apparatus in a valuable and practical pouch.

*R.Horn'*  
WIEN

The Photobag is the result of a collaborative project between R. Horn's and Patrick Wollner: "Searching for an ideal camera bag, which also provides enough space for a laptop, turned out to be considerably more difficult than I thought. Cases designed for a computer don't offer protection for a camera and lenses, and those designed for cameras are not particularly suitable for everyday working life", explains Wollner.

This led to the creation of a compact case for urban photographers who not only appreciate practicability but also aesthetics. The case's exterior conveys Horn's well-known elegance and the interior is based on a modular design, providing the ultimate protection for professional (photo) equipment. The novelty: the case offers enough space for both a camera and a laptop. The interior can be adjusted individually – and is identical with the popular PELI-cases, which many professional photographers use.

Patrick Wollner, FRSA, is researcher at the University of Cambridge Engineering Design Center, and also works as a journalist, specialized on innovative consumer technologies, with the Austrian daily newspaper Kurier.





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## TRUE AS STEEL

### CRITTALL'S NEW HOMELIGHTPLUS ENHANCED STEEL WINDOW

**Q: My home needs steel windows:  
What are the newest developments in steel  
window styles, energy efficiency and security  
options?**

**A: Crittall says its new 'window on the block'  
- its advanced steel framed window called  
HomelightPlus - ticks all the boxes - they  
give some handy advice...**

With the cold, long, dark nights, we especially start thinking about home comforts, keeping down those energy bills – and security. The 'eyes of the home', windows also play their part in potential energy savings and home security. Stuart Judge, managing director of Crittall, the pioneers of steel frame window manufacture for over 160 years says: "Factors like energy savings and security are important considerations when deciding which windows are best for your home. You can significantly save on costly energy bills by choosing high quality, well designed, stylish steel windows.

"Look to the newest in window frame development. For example, our new HomelightPlus range of residential windows ticks all the boxes. It's the 21st Century enhanced version of our successful Homelight window first made by our company during the 1920s. It brings new-look styling and window profiling, plus higher energy-savings, performance, and enhanced security.

"Whether it's for a 'two-up/two-down', minimalist luxury apartment, self-build project, restoration, renovation, extension or replacement, it's an authentic 'like for like' steel window offering significant energy savings - thermally improved to meet Part L of Building Regulations by achieving either a window energy rating Band B or a centre pane U-value of 1.2w/m2k. While peace-of-mind is reassured through an improved, robust, security multi-point locking option - so the window is especially secure."

For year-round comfort, this modern steel window features high performance double glazing that retains heat during cold winters, and controls heat during the summer, whilst generally reducing noise levels. While its even slimmer 'timeless' frame and sight-lines, present a light delicate feel inside and out, creating a welcome sense of airiness and space. To maximise daylight, the window's design incorporates larger areas of glass than any other window of a similar size.

Quality-made, galvanised steel window like this will last 60+ years. They are competitively priced, economical to maintain long-term. While being Polyester powder coated ensures a consistent, even, coating, not requiring redecoration for 25 - 30 years.

The window is available through Crittall's network of local Crittall Window Specialists in a choice of styles (including true divided glazing bar options) and in 46 colours, plus a dual colour option. The steel window frames can match – or contrast with - your interior décor.

Do it in style Stuart Judge says: "Also, when choosing window frames for your home, carefully consider the style and material. They have a dramatic impact on the look – personality - of your home. Even affecting its value. It's important that the windows chosen match the style of the home. Installed appropriately, quality steel windows can enhance a property.

"It's not worth spoiling the look of a property for the sake of a cheap installation. Importantly, ensure you install the window brand it says it is - only the original, genuine, make. Being the original steel window company, we know there are window companies claiming to be providing that, but are not."

**More Crittall Windows/HomelightPlus/local Crittall Window Specialists info:**

visit [www.crittall-windows.co.uk](http://www.crittall-windows.co.uk);

t: 01376 530800;

e: [hq@crittall-windows.co.uk](mailto:hq@crittall-windows.co.uk)



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## Protect the planet with responsibly sourced doors from Todd Doors

With the planet coming under increasing threat from deforestation, resulting in climate change and global warming; Todd Doors has taken steps to ensure that all purchasing procedures are undertaken in the most environmentally responsible way possible and is committed to supporting the European Council's goals for sustainable development.

Todd Doors has sought and qualified for certification under the stringent rules of the Forest Stewardship Council (FSC) and the Programme for the Endorsement of Forest Certification (PEFC). This shows a dedicated obligation as a business to protect the environment and recognises the concerns of customers.

It's always worth bearing in mind the origin of any timber products you buy. All timber doors at Todd Doors are sourced from sustainable and well managed forests and fully comply with European Union Timber Regulations. Under no circumstances

will Todd Doors purchase products from factories that cannot or will not prove the origin of their timber. Rigorous checks are undertaken and evidence obtained to ensure all parts of the supply chain and movement of timber can be verified. From the growing of trees in forests that must meet with the internationally recognised standard for good forest management; to securing documentary evidence that the timber purchased is precisely what is used in the manufacturing of the doors, you can be wholly confident with the provenance of the doors that you purchase through Todd Doors.



With a great range of timber doors to choose from, original designs in traditional and modern styles and a fully bespoke service available – Todd Doors is sure to have the right door for you. Dedicated door experts are available six days a week to help you choose the best doors to suit your home, style and budget - and with all the door furniture and accessories you will need, Todd Doors really is a one-stop destination.

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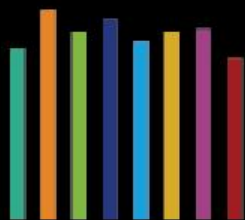
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# Using Pictograms in Way-Finding

The British definition of PICTOGRAM, as per the Cambridge Dictionary is "a type of graph that uses pictures or symbols to show or compare data" (also known as pictogramme / pictograph or simply picto).

The earliest examples of pictographs include ancient or prehistoric drawings or paintings found on rock walls.

Early written symbols were based on pictures which resembled what they signified (pictographs), as well as symbols which represented ideas (ideograms or icons).

Ancient civilizations began adapting such symbols to represent concepts, developing them into logographic writing systems.

Pictographs remain in common use as the main medium of communication in some non-literate cultures, yet have also become common again in the computer age as means of conveying information in an abbreviated, recognizable manner (concept, object, activity, place or event).

Because of their graphical nature and fairly realistic style, they are widely used to indicate public areas such as: information stands, toilets, security check post, entries and exits, etc.

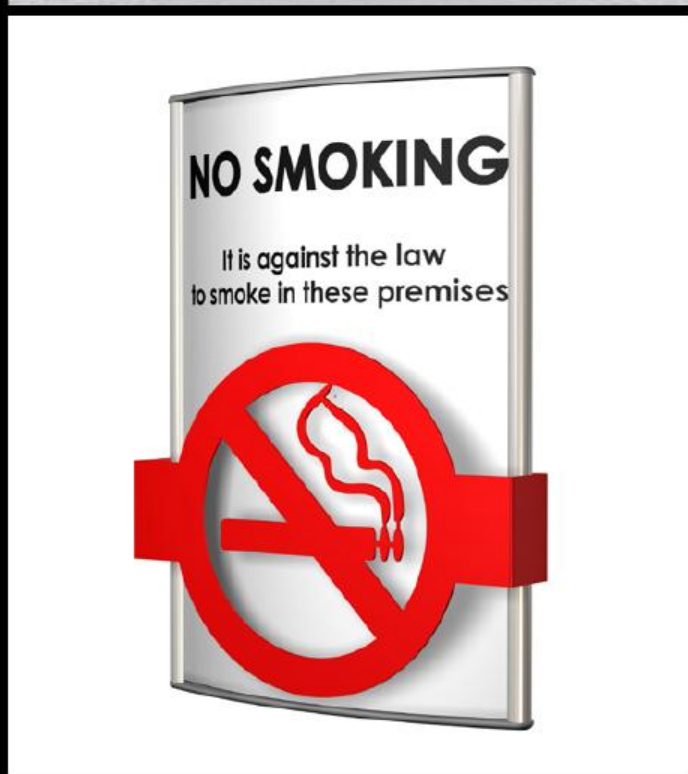
Simply stated Pictographs often transcend any one single language in that they can communicate to speakers of most (if not all) languages effectively. Accordingly, one can see pictograms widely used in direction of road traffic, pedestrians and way-finding.

Several different pictogram regulations and programs exist worldwide (EC sign regulations, UK sign regulations, Disability Discrimination Act, American with Disabilities ACT, American Professional Association for Design, DOT Program, etc.); however, in an effort to create a unified language, a standard set of pictograms was defined in the international standard ISO 7001 (Public Information Symbols), reflecting the increasing needs and desires of humankind to communicate with one another without barriers.

Pictograms are most commonly used within the sign frame as part of the displayed message, usually as a printed graphics.

However, unique solutions, such as the laser cutout pictograms offered by Vista System, are available and offer added value to the basic design.

Currently, as Vista range of products increased ten-fold since its establishment, this unique solution also facilitates replacement of the printed message in the signs – while the pictograms are ever-lasting.



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What is it that defines the character of your business? And how best can this be communicated?

As several establishments have discovered, the answer can be to create a dedicated area that focuses the mind on the culture and ethos, its goals and ambitions. Something that encapsulates the spirit of the business and its aspirations, while placing it - where appropriate - in context with the company's history.

At Conrad Davies Creative Solutions we design, produce and fit stunning displays, listening to what you wish to achieve and providing inspiring

solutions that enhance, motivate and recognise the successes your businesses/clients have achieved.

Working with many blue chip clients including one of the world's biggest football clubs and the most successful rugby league team in the last decade, we have designed, produced and fitted many projects enhancing the spaces within their stadiums. But stadiums are not the only area we work in - educational establishments have also contracted us including an Academy School for a 'Hall of Fame' inspirational project.

Specialising in every aspect of design with a mix of graphic styles underpinned by a vast range of experience with key household brands we are always questioning the creative output to help maximise the visual and motivational effects of the work we produce.

Implementing our latest projects using the revolutionary 'removeable wallpaper' a substrait which not only gives a superb depth of colour but is flexible when encountering curves or differing surfaces has made significant improvement to what we can offer and allows us to fit without paste, waste or disruption to the day to day running of our clients facilities, reducing significantly the time taken - for example the 27 corporate boxes at the KC Stadium fitted in less than 8 working days.

To receive a FREE sample of our 'wallpaper' contact us via our website [www.conraddavies.com](http://www.conraddavies.com)

You've built the space - let us fill it! Visit our site and see what we've done for others, then contact us for further details of how we could enhance the experience of your projects. Alternatively call 07711 855 342 for a chat.



# Hello Market

An independent estate agency has seen new sales appointments rocket since targeting new business with a sophisticated direct mail campaign.

**C**ountry Holmes, based in Marple Bridge, near Stockport, turned to online direct mail software Hello Market for an engaging and cost effective way to communicate with potential customers in order to secure new business leads.

Managing director Mike Lambe said: "We needed a way to contact homeowners in our remit that might be interested in selling their property. We wanted to target areas where we'd made a successful sale recently, believing that if a homeowner knows that houses are selling for a good price in their area then they are much more likely to be interested in selling their own."

"We tried other software but Hello Market turned out to be by far the superior product. Hello Market offered a more comprehensive solution where the mail pieces could be more personalised with attention grabbing headlines, have tailored images whereby the picture changes to show a local property sale, and were of a much better quality."

Mike wanted the flexibility to send out anything from just a handful of highly targeted postcards to a larger mailshot involving several neighbourhoods and hundreds of records with pictures of different houses. His business prides itself on its in depth knowledge of its local area and friendly but professional approach to selling or letting property.

He said: "We loved how bespoke we could make our mailings. Added to this the support and assistance we received from the Hello Market staff was exceptional. And being able to do what we wanted without a minimum order or set up fee was ideal for our on-demand requirements."

## The campaign

Images and data from several areas were combined into one mail out. Country Holmes had never done this before but Mike knew that it was possible using Hello Market to save time and money.

Each postcard had a different image depending on the location of the recipient and the house that Country Holmes had sold in that area. This saved having to send lots of separate campaigns and proved cost effective - especially as Hello Market offers volume savings.

Said Mike: "Every home owner was shown a photograph of a nearby home that we had sold to increase empathy. This was a great bonus in securing more new sales appointments for us."

Mike recommended any estate agent looking to boost business with direct mail to use Hello Market.

Anything else you'd like to say about Hello Market?

"I needed a way to effectively communicate and engage with potential home sellers at street level. Hello Market allows me to create the perfect message and mail it directly to potential sellers. I can send all manner of formats and I have continually seen an uptake in leads since using the service. Hello Market is the perfect tool for helping small and medium sized businesses of all types to boost their communications."

[www.hellomarket.co.uk](http://www.hellomarket.co.uk)



# TOP MARKS FOR SHERIDAN ON WORK ANNIVERSARY

A Normanton manufacturer of luxury worktops is celebrating 20 years of growing success in 2016.

Established in 1996, Sheridan Fabrications is Europe's largest manufacturer and supplier of bespoke luxury worktops to some of the biggest names in kitchen retail, as well as a huge network of specialist retailers across the UK. Managing director John Blackburn started the business with two employees in a 1,500 sq ft factory in Bradford.

Now, the company employs around 200 people at its 130,000 sq ft Normanton site and turnover is in the region of £20m. Retail giants including Wickes, Ikea, Magnet, Homebase and Jewson are among its customers.

Managing director John Blackburn says times have been hard, but by developing innovative and affordable products and maintaining the manufacturing capacity to supply its blue chip clients, Sheridan has emerged stronger and with a solid foundation for further growth.

"There's no doubt the value of the market has fallen thanks mainly to the slowdown in housebuilding and home renovation projects in recent times. But sales have picked up again, helped a lot by the trend towards more open plan kitchen-diner spaces and the importance of design and higher-quality finishes particularly for worktops."



"We're confident we'll see double digit growth next year, particularly in bespoke worktops as granite and quartz are becoming much more competitively priced. It's a great time to be celebrating this milestone, and we've lots planned to help our fantastic team and our customers share in our success."

Throughout 2016, Sheridan will celebrate its 20th anniversary celebrations with a number of special promotions for its customers, and is also planning a charity fun day for its team in support of Pontefract's Prince of Wales Hospice.

[www.sheridan-uk.com](http://www.sheridan-uk.com)





**Due to its unique size, drive mechanism and dual rail technology, the range of stylish domestic lifts by Stiltz Lifts offer architects, interior designers and house builders an easy way of making a house completely accessible.**

The innovative shape of the Stiltz Electric Home Lift means it is so versatile it can be installed virtually anywhere in a house making it an ideal and surprisingly affordable alternative to a stairlift and conventional residential lift.

This is because there is no lift shaft or load bearing walls required and it does not have to be fixed to the floor. Thanks to its unique dual rail system, the Stiltz Electric Home Lift is a totally self-supporting structure and there is no need for hydraulics.

Instead it is powered by an electric motor system that is very quiet and housed out of sight at the top of the lift. It plugs straight into the wall using a normal 13-amp power socket.

have always been in the house. There is no other home lift on the market that can offer this solution.

#### **WATCH: STILTZ DOMESTIC LIFTS VIDEO**

The Stiltz Electric Home Lift is spacious but compact enough that it can be fitted, for example, in an airing cupboard downstairs, and travel upstairs to a wardrobe in the bedroom. This application is ideal for end users who wish to conceal the lift.

There is a 'thru car' option which allows users to enter and exit the lift from both sides of the lift. Houses with a sloped ceiling can also benefit from a Stiltz Electric Home Lift as the rails of the lift only need a horizontal surface to fix to so simple modifications can be made to complete the installation.

For end users looking for quick and safe access from their garage into their home, a construction of a simple shaft can also make it possible for a Stiltz Electric Home Lift to be fitted in this area too.

Stiltz Lifts are compliant with all European standards and is available in different interior and exterior colours. There is also a Stiltz Lift model available which is big enough to fit a wheelchair.

Standard features include a remote control to call the lift from any floor, a battery back-up, full height light curtain, full or half height doors, obstruction sensors, and the roof of the lift is covered with the original flooring so when the lift is downstairs it does not intrude upstairs.

**For more information about the Stiltz Electric Home Lifts range, contact Stiltz Lifts on 0844 870 9087, email [info@stiltz.co.uk](mailto:info@stiltz.co.uk) or visit [www.stiltz.co.uk](http://www.stiltz.co.uk) – quoting Refurb & Developer Magazine.**

## **SHE'S ELECTRIC: THE DOMESTIC LIFT THAT CAN BE INSTALLED ALMOST ANYWHERE IN THE HOME**



Most commonly, the domestic lift will be fitted in a hallway or living room and travel upstairs to a main bedroom or landing area. This is a typical retrofit application but there are many other – almost limitless – options too.

This includes installing the Stiltz Electric Home Lift within a turning staircase and using the dead space in the void which enables the end user to keep the stairs the way they



# STYLE & FLAIR THIS SUMMER

Summer will soon be upon us and The Manchester Furniture Show, (17 - 19 July, Manchester Central), returns this year with more exhibitors, more new ranges and a summer feast full of flair and design.

After the success of last year's show, the main hall sold out quickly and the exhibitor list is again full of some of the leading names in furniture and interior furnishings, including Baker, Bluebone, Buoyant, Gallery Direct, Lebus, Nathan, Nolte, Scan Thor, Westbridge and Whitemeadow.

Returning exhibitors include Flintshire based upholstery major Westbridge, who operate from four production sites in the UK. Sales Director Nicola Bell said after the 2015 show "We were pleasantly surprised to find that at the end of each day we had taken more orders than the same time last year! So perhaps the quantity of visitors was smaller but the quality greater? We had a great show and it was good to see other new faces there. We will be back next year!"

Also returning are German exhibitors Rauch and Nolte Möbel who both especially make designs for the UK market. Both praised last year's show and instantly rebooked for 2016.

Michael Taterstall, Nolte Sales Director, said "We are very pleased with the results of the Show, it has been a well organised and good Show to do and has a really nice feel to it. Our stand has been very busy with existing and new customers and we'll be back."

Gallery Direct are returning with a larger stand and will again introduce new furniture and accessory collections.

They are guaranteed to make a splash with an abundance of style, texture and inventive design.

Furniture isn't the only star of the Manchester Show. Lighting, mirrors, art, rugs, decorative accessories and soft furnishings are all to be found in copious amounts.

Some of the most imaginative accessory companies in the UK, including DB Mirrors, Flair Rugs, Hookes Interiors, Wire Lamps and Wilde Java are all bringing new designs to tempt buyers.

The award winning venue, the iconic Manchester Central building; which combines stunning architecture with a relaxed atmosphere is also a big feature of the event. This former central rail station, with its spectacular arched glazed roof, creates a unique show experience for exhibitors and visitors alike.

To see the latest designs in every style of furniture and accessory from traditional to contemporary, colours from soft cool to vibrant bright, visit the Manchester Furniture Show, Manchester Central, 17 - 19 July. Only 2 hours from London, it's where you'll find the best new products on the market this summer.

For a full list of exhibitors and further information visit: [www.manchesterfurnitureshow.com](http://www.manchesterfurnitureshow.com)

The background of the poster is a light blue sky with soft white clouds. It is decorated with several strings of colorful bunting flags in shades of yellow, pink, and blue. Some flags feature white line-art icons of furniture: a sofa, a chair, a bed, and a desk. The text is centered and reads:

**THE  
MANCHESTER  
FURNITURE SHOW  
2016**

**SIMPLY  
*Splendid***

**Manchester Central**  
**17-19 July 2016**

**OPEN** Sun 9.30am-5pm / Mon 9am-5pm / Tue 9am-5pm

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[manchesterfurnitureshow.com](http://manchesterfurnitureshow.com)

# Styccobond F46

## – The Perfect Fit!

F. Ball's leading pressure sensitive adhesive Styccobond F46 is the 'Perfect Fit' for securing PVC sheet and tile floorcoverings. As the UK's leading flooring product specialist, F. Ball have developed a market leading range of tried and tested, high performance products.

The key to any successful floorcovering project, as every contractor knows, is choosing reliable products which maximize time efficiency. When piecing together the perfect installation, proper subfloor preparation is essential prior to the application of the adhesive.

Subfloors must be structurally sound, smooth, dry and free from all surface contaminants which will affect adhesion. F. Ball recommend using their approved Digital Hygrometer to measure the Relative Humidity of the subfloor. Where the RH value is greater

than 75% the appropriate STOPGAP waterproof surface membrane should be applied as excess moisture in the floor could result in blistering of the floorcovering or complete failure of the flooring installation.

After the subfloor is prepared, F. Ball's Styccobond F46 is ready to be deployed! Once applied, the adhesive dries to a permanent tacky film in approximately 40 minutes' dependent on temperature, humidity and absorbency of the subfloor. It is ideally used to reduce the incidence of trowel



serrations shadowing through thin vinyl flooring and is designed to give strong initial tack and a high bond strength, particularly useful for the installation of intricate, high design vinyl tiles. It is protected against biodegradation and is suitable for use over normal underfloor heating installations. Dependent on the scale and requirement of the project, it is readily available in both 5L and 15L tub sizes.

In order to help ensure perfect results, make sure to choose the perfect ingredients - F46 ensures a high grade, professional finish with exceptional value. For further information on Styccobond F46 and the complete range of F. Ball products please consult the F. Ball Recommended Adhesives Guide or visit the F. Ball website [www.f-ball.co.uk](http://www.f-ball.co.uk)



# STYCCOBOND F46...



## Pressure Sensitive Flooring Adhesive

Styccobond F46, the leading pressure sensitive adhesive, ideal for both vinyl sheet and luxury vinyl tiles. In a full 15 litre tub, this adhesive goes further than virtually any other adhesive on the market, making it exceptional value.

- ✓ Excellent Tack
- ✓ High Bond Strength
- ✓ Quick Drying
- ✓ Long Open Time



Cheddleton, Leek, Staffordshire ST13 7RS  
Tel: 01538 361633  
Email: mail@f-ball.co.uk

[www.f-ball.co.uk](http://www.f-ball.co.uk)





## New EasyClean Technology from TimberTech Makes Outdoor Living Maintenance Free!

Introducing the very latest generation of composite decking technology- the super-low maintenance TimberTech EasyClean range.

**T**imberTech EasyClean's polymer capped exterior makes arduous garden and patio maintenance a thing of the past. EasyClean's elegant but ultra-hardwearing composite boards will cope with the most testing of conditions, coming clean in seconds with a leisurely wipe down. The TimberTech EasyClean product range, from outdoor living specialist Greensquares, has a capped option for every homeowner.

**EasyClean Terrain**, the accessible entry-point composite board, harbours hearty Hardwood references, failsafe functionality and fabulous style. It won't fade or stain and will keep its bold, vibrant, long-life colour-fast looks for decades.

**EasyCleanTerrain+** has the same, super-low maintenance

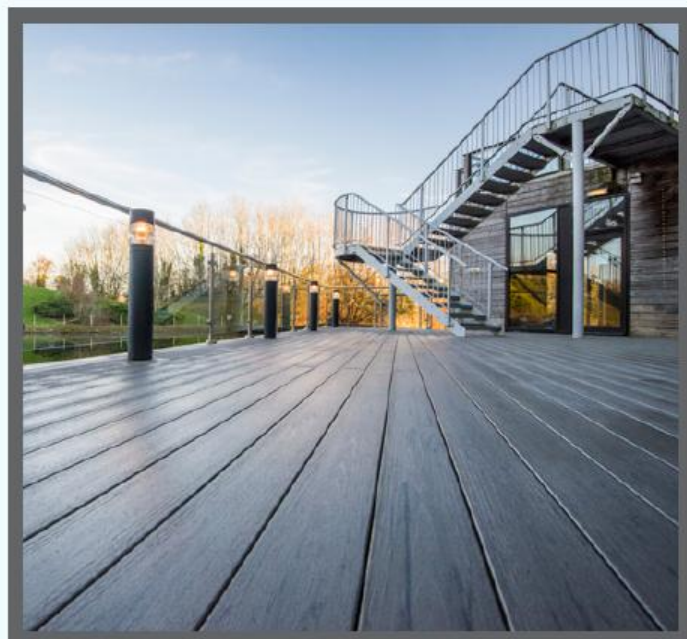
qualities as **EasyClean Terrain** but additionally displays rich and unique colour infusions that will remain, won't stain and provide your home with a year-on-year deeply delicious display.

Sleek, solid and substantial, **EasyClean Tropical** is an indulgent step above; a prime example of the incomparable, super-low maintenance TimberTech wipe clean capped composite. The **EasyClean Tropical** colour infusion technique showcases the strength, sheen and style of exotic tropical boards and, consistent with the rest of the range, it won't fade or stain.

TimberTech's market champion **EasyClean Legacy** adds sumptuous luxury to wipe clean practicality. Ideally suited for decks where the hard wearing meets refined socialising, it's a heavyweight board that replicates hand-crafted hardwood but with reliable, year-in, year-out resilience.

Captain of the capped composite range, **EasyClean Legacy** has a stylish, artisan-crafted surface scrolling, rich colour infusions and an ultra-reassuring 25-year residential fade and stain warranty- as with all TimberTech's EasyClean products.

EasyClean Legacy is perfect for the most testing of garden surroundings. North facing; under trees; near sap-filled greenery or where people's busy lives take them- EasyClean Legacy repels mould, spillages, frequent footfall impacts and messy garden residue with a simple wipe clean.



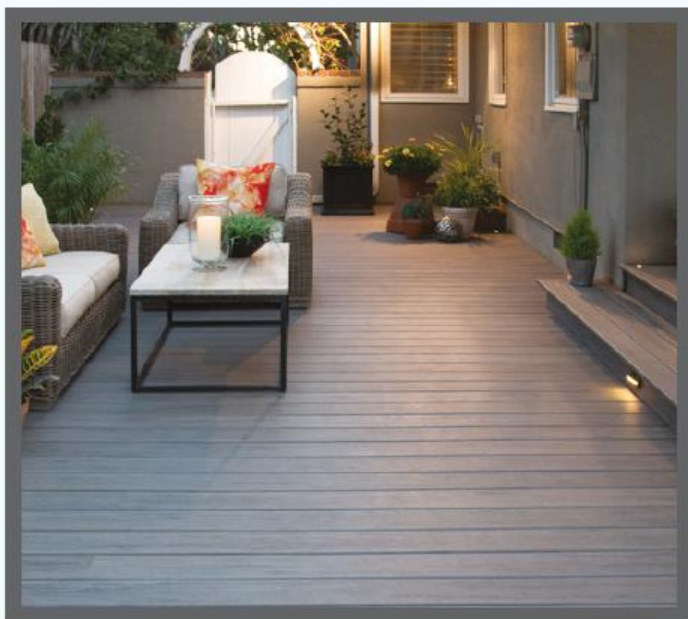
Leisure time is precious- get time rich with TimberTech EasyClean, the super-low maintenance decking that's designed to more than stand up to the hectic lives we all love to lead.

Order your FREE samples Today!

E: [info@timbertechuk.co.uk](mailto:info@timbertechuk.co.uk)

W: [www.timbertechuk.co.uk](http://www.timbertechuk.co.uk)

T: 029 2037 1584



## STEP ON BOARD...



**Super low-maintenance EasyClean decking by TimberTech.**

The comprehensive capped composite specification solution.

[www.timbertechuk.co.uk](http://www.timbertechuk.co.uk)

 **TimberTech**<sup>®</sup>  
Less Work. More Life.

# SINCLAIR MATTHEWS



Sinclair Matthews design and hand make our sofas and chairs in our workshops in Sussex. Shown above are our High Back Kensington Chairs, Trafalgar Barstools, Venezia 3 Sofa and a Woodstock corner group. All specified by our Interior Designer Jane Clare Interiors' We have provided our bespoke sofas to Buckingham Palace, Windsor Castle, The FCO, Gleneagles, Chewton Glen and the St James Club together with other prestigious hotel groups and Interior Designers throughout the UK, the USA Europe and Russia. We have an extensive showroom in Thames Ditton, Surrey.

Ferry Yacht Station, Ferry Road, Thames Ditton, Surrey KT7 0YB  
44 020 8398 5694 | [www.sinclairmatthews.co.uk](http://www.sinclairmatthews.co.uk) | [showroom@sinclairmatthews.co.uk](mailto:showroom@sinclairmatthews.co.uk)